



## PUNJAB INFORMATION TECHNOLOGY BOARD (PITB)

### INVITATION TO BID

Punjab Information Technology Board (PITB), Government of the Punjab, invites bids for "Wi-Fi Hotspots as Managed Services at Various Locations in Lahore, Multan and Rawalpindi".

2. Tender Document is available at [www.pitb.gov.pk](http://www.pitb.gov.pk) and [www.ppra.punjab.gov.pk](http://www.ppra.punjab.gov.pk). The procurement shall be completed in accordance with the Punjab Procurement Rules 2014, on Single Stage - Two Envelope Bidding Procedure.
3. A single package containing Technical and Financial separate Bids, duly completed, signed, stamped, sealed and in complete conformity with Tender Document should be dropped, in the Tender Box No.2, placed at Reception of the PITB office, 13<sup>th</sup> Floor, Arfa Software Technology Park, 346-B, Ferozepur Road, Lahore, no later than 1500 Hours, within 15-days of first publication of this advertisement in national newspapers or uploading of relevant Tender Document on PITB & PPRA websites, whichever is later. The bids shall be opened at 1530 hours on last date for submission of bids, as per PPRA Rules, 2014.
4. All bids must be accompanied by Bid Security at the rate of 2% of total Tender/bid value in complete conformity of the clause "Bid Security" of the prescribed tender document. Bids which are incomplete, not sealed, not signed and stamped, late or submitted by other than specified mode will not be considered.
5. All prospective firms are required to collect a Challan Form from the Procurement Assistant, PITB at the given below address, to submit an amount of Rs. 2,000/- in PITB's Account. The deposit slip must accompany the bid; otherwise the bid shall stand rejected.
6. Income/Sales tax registration certificate and other documents as mentioned in Tender Document must accompany the bids. Taxes will be deducted as per Government rules.

**Note:** PITB management may reject all bids or proposals at any time prior to the acceptance of a bid or proposal, as provided under Rule-35 of Punjab Procurement Rules, 2014.

(IPL-13459)

**Director (Development & Procurement)  
Punjab Information Technology Board**

13<sup>th</sup> Floor, Arfa Software Technology Park, 346-B, Ferozepur Road Lahore.  
Ph: (042) 35880062, Fax (042) 99232123 Web: [www.pitb.gov.pk](http://www.pitb.gov.pk)

# **Tender Document**

Tender No. 102112015-1

---

## **WI-FI HOTSPOTS AS MANAGED SERVICES AT VARIOUS LOCATIONS IN LAHORE, MULTAN AND RAWALPINDI UNDER FRAMEWORK CONTRACT**

---



### **Punjab Information Technology Board (PITB)**

11<sup>th</sup> Floor, Arfa Software Technology Park (ASTP),

346-B, Ferozepur Road, Lahore, Pakistan

Phone: (+ 92) (42) (35880062), Fax: (+92) (42) (99232123)

URL: [www.pitb.gov.pk](http://www.pitb.gov.pk)

## Table of Contents

|                                                     |                                                          |           |
|-----------------------------------------------------|----------------------------------------------------------|-----------|
| 1.                                                  | Invitation to Bid.....                                   | 5         |
| 2.                                                  | Bidding Details (Instructions to Bidders) .....          | 6         |
| <b>TERMS AND CONDITIONS OF THE TENDER .....</b>     |                                                          | <b>8</b>  |
| 3.                                                  | Definitions .....                                        | 8         |
| 4.                                                  | Headings and Titles .....                                | 9         |
| 5.                                                  | Notice .....                                             | 9         |
| 6.                                                  | Tender Scope .....                                       | 9         |
| 7.                                                  | Tender Eligibility/Qualification Criteria .....          | 9         |
| 8.                                                  | Tender Cost .....                                        | 10        |
| 9.                                                  | Joint Venture / Consortium .....                         | 10        |
| 10.                                                 | Examination of the Tender Document .....                 | 10        |
| 11.                                                 | Clarification of the Tender Document .....               | 10        |
| 12.                                                 | Amendment of the Tender Document .....                   | 11        |
| 13.                                                 | Preparation / Submission of Tender .....                 | 11        |
| 14.                                                 | Tender Price .....                                       | 14        |
| 15.                                                 | Bid Security (Earnest Money) .....                       | 14        |
| 16.                                                 | Tender Validity .....                                    | 15        |
| 17.                                                 | Modification / Withdrawal of the Tender .....            | 15        |
| 18.                                                 | Opening of the Tender .....                              | 15        |
| 19.                                                 | Clarification of the Tender .....                        | 15        |
| 20.                                                 | Determination of Responsiveness of the Bid (Tender)..... | 15        |
| 21.                                                 | Correction of errors / Amendment of Tender .....         | 16        |
| 22.                                                 | TECHNICAL EVALUATION CRITERIA .....                      | 16        |
| 23.                                                 | FINANCIAL PROPOSAL EVALUATION.....                       | 17        |
| 24.                                                 | Rejection / Acceptance of the Bid .....                  | 18        |
| 25.                                                 | Award Criteria .....                                     | 19        |
| 26.                                                 | Acceptance Letter .....                                  | 19        |
| 27.                                                 | Performance Security .....                               | 19        |
| 28.                                                 | Redressal of grievances by the procuring agency .....    | 20        |
| <b>TERMS &amp; CONDITIONS OF THE CONTRACT .....</b> |                                                          | <b>21</b> |
| 29.                                                 | Contract .....                                           | 25        |
| 30.                                                 | Framework Contract Duration .....                        | 25        |
| 31.                                                 | Contract Documents and Information .....                 | 25        |
| 32.                                                 | Contract Language .....                                  | 25        |
| 33.                                                 | Standards .....                                          | 25        |
| 34.                                                 | Commercial Availability .....                            | 25        |
| 35.                                                 | Patent Right .....                                       | 25        |
| 36.                                                 | Execution Schedule .....                                 | 25        |
| 37.                                                 | Operation and Maintenance.....                           | 26        |
| 38.                                                 | Installation and Implementation .....                    | 26        |
| 39.                                                 | Site Preparation .....                                   | 26        |
| 40.                                                 | Safety .....                                             | 26        |
| 41.                                                 | Test Equipment and Tools .....                           | 26        |
| 42.                                                 | Inspection and Testing .....                             | 26        |
| 43.                                                 | Taking-Over Certificate .....                            | 27        |
| 44.                                                 | Payment .....                                            | 27        |
| 45.                                                 | Price .....                                              | 27        |
| 46.                                                 | Contract Amendment .....                                 | 28        |
| 47.                                                 | Assignment / Subcontract.....                            | 28        |

|                   |                                                                            |           |
|-------------------|----------------------------------------------------------------------------|-----------|
| 48.               | Extensions in time for performance of obligations under the Contract ..... | 28        |
| 49.               | Liquidated Damages.....                                                    | 28        |
| 50.               | Blacklisting .....                                                         | 28        |
| 51.               | Forfeiture of Performance Security .....                                   | 29        |
| 52.               | Termination for Default .....                                              | 29        |
| 53.               | Termination for Insolvency .....                                           | 29        |
| 54.               | Termination for Convenience .....                                          | 29        |
| 55.               | Force Majeure .....                                                        | 30        |
| 56.               | Dispute Resolution.....                                                    | 30        |
| 57.               | Statutes and Regulations .....                                             | 30        |
| 58.               | Taxes and Duties .....                                                     | 31        |
| 59.               | Contract Cost .....                                                        | 31        |
| 60.               | The Client .....                                                           | 31        |
| 61.               | Authorized Representative .....                                            | 31        |
| 62.               | Waiver .....                                                               | 31        |
| 63.               | Training .....                                                             | 31        |
| 64.               | Documentation .....                                                        | 31        |
| 65.               | Special Stipulations .....                                                 | 33        |
| <b>ANNEXURE-A</b> | .....                                                                      | <b>34</b> |
| <b>ANNEXURE-B</b> | .....                                                                      | <b>45</b> |
| <b>ANNEXURE-D</b> | .....                                                                      | <b>47</b> |
| <b>ANNEXURE-G</b> | .....                                                                      | <b>56</b> |
| <b>ANNEXURE-H</b> | .....                                                                      | <b>57</b> |
| <b>ANNEXURE-I</b> | .....                                                                      | <b>58</b> |
| <b>ANNEXURE-J</b> | .....                                                                      | <b>59</b> |
| <b>ANNEXURE-K</b> | .....                                                                      | <b>60</b> |

**Important Note:**

Bidders must ensure that they submit all the required documents indicated in the Bidding Documents without fail. Bids received without, undertakings, valid documentary evidence, supporting documents and the manner for the various requirements mentioned in the Bidding Documents or test certificates are liable to be rejected at the initial stage itself. The data sheets, valid documentary evidences for the critical components as detailed hereinafter should be submitted by the Bidder for scrutiny.

**Applicability of Punjab Procurement Rules, 2014**

This Bidding Process will be governed under Punjab Procurement Rules, 2014, as amended from time to time and instructions of the Government of the Punjab received during the completion of the project.

## **1. Invitation to Bid**

### **1.1 PPRA Rules to be followed**

Punjab Procurement Rules, 2014 will be strictly followed. These may be obtained from PPRA's website.

<http://ppra.punjab.gov.pk/sites/ppra.pitb.gov.pk/files/Final%20Notified%20PPR-2014%20ammended%20upto%2011.03.2014.pdf>

In this document, unless otherwise mentioned to the contrary, "Rule" means a Rule under the Punjab Procurement Rules, 2014.

### **1.2 Mode of Advertisement(s)**

As per Rule 12(1&2), this Tender is being placed online at PPRA's website, as well as being advertised in print media.

As per Rule 12(2), this Tender is also placed online at the website of Purchaser. The bidding document carrying all details can be downloaded from PITB's website [www.pitb.gov.pk](http://www.pitb.gov.pk) and from PPRA's website [www.ppra.punjab.gov.pk](http://www.ppra.punjab.gov.pk) for information only. All prospective bidders are required to collect a Challan Form from the Procurement Assistant, PITB at above given address; to submit an amount of Rs.2,000/- (for each Lot) in PITB's account. The deposit slip / Challan Form must accompany respective bid; otherwise the bid will stand rejected.

### **1.3 Type of Open Competitive Bidding**

As per Rule 38(2)(a), Single Stage - Two Envelope Bidding Procedure shall be followed. The said procedure is reproduced as follows:

- (i) the bid shall be a single package consisting of two separate envelopes, containing separately the financial and the technical proposals;
- (ii) the envelopes shall be marked as "Financial Proposal" and "Technical Proposal";
- (iii) in the first instance, the "Technical Proposal" shall be opened and the envelope marked as "Financial Proposal" shall be retained unopened in the custody of the procuring agency;
- (iv) the procuring agency shall evaluate the technical proposal in the manner prescribed in advance, without reference to the price and shall reject any proposal which does not conform to the specified requirements;
- (v) during the technical evaluation no amendments in the technical proposal shall be permitted;
- (vi) after the evaluation and approval of the technical proposals, the procuring agency shall open the financial proposals of the technically accepted bids, publically at the time, date and venue announced and communicated to the bidders in advance, within the bid validity period;
- (vii) the financial bids found technically nonresponsive shall be returned un-opened to the respective bidders; and
- (viii) the lowest evaluated bidder shall be awarded the contract.

## **2. Bidding Details (Instructions to Bidders)**

All bids must be accompanied by Bid Security (Earnest Money) as part of Financial bid and as per provisions of the clause “Bid Security” of this document in favor of **“Punjab Information Technology Board”**. The complete bids as per required under this tender document must be delivered into the Tender Box No.2, placed at reception of Punjab Information Technology Board, not later than 1500 hours on last date of submission of bids i.e. **16<sup>th</sup> November, 2015**, late bids shall not be considered. The Technical bids shall be publicly opened in the Committee Room of Punjab Information Technology Board, 13<sup>th</sup> Floor, Arfa Software Technology Park, 346-B, Ferozepur Road, Lahore, at 1530 hours on **16<sup>th</sup> November, 2015**. In case the last date of bid submission falls in / within the official holidays / weekends of the Purchaser, the last date for submission of the bids shall be the next working day.

Queries of the Bidders (if any) for seeking clarifications regarding the specifications of the services must be received in writing to the Purchaser till **6<sup>th</sup> November, 2015**. Any query received after said date may not be entertained. All queries shall be responded to within due time. PITB will host a Q&A session on **6<sup>th</sup> November, 2015 at 12:00 PM**, PITB premises (13<sup>th</sup> Floor, Arfa Software Technology Park, 346-B, Ferozepur Road, Lahore).

The bidder shall submit bids which comply with the Bidding Document. Alternative bids shall not be considered. The attention of bidders is drawn to the provisions of this tender document Clause regarding **“Determination of Responsiveness of Bid”** and **“Rejection / Acceptance of the Tender”** for making their bids substantially responsive to the requirements of the Bidding Document.

It will be the responsibility of the Bidder that all factors have been investigated and considered while submitting the Bid and no claim whatsoever including those of financial adjustments to the contract awarded under this Bid Process will be entertained by the Purchaser. Neither any time schedule, nor financial adjustments arising thereof shall be permitted on account of failure by the Bidder.

It must be clearly understood that the Terms and Conditions and Specifications are intended to be strictly enforced. No escalation of cost except arising from increase in quantity by the Bidder on the demand and approval of the Purchaser will be permitted throughout the period of completion of the contract.

The Bidder should be fully and completely responsible for all the deliveries and deliverables to the Purchaser.

The Primary Contact & Secondary Contact for all correspondence in relation to this bid is as follows:

**Primary Contact**

Muzaffar Abbas

Manager Networks

Email: [muzaffar.abbas@pitb.gov.pk](mailto:muzaffar.abbas@pitb.gov.pk)

11th Floor, Arfa Software Technology Park, 346-B,

Main Ferozepur Road, Lahore, Pakistan.

**Secondary Contact**

Yasir Farid

Joint Director( IT Ops)

Email: [yasir@pitb.gov.pk](mailto:yasir@pitb.gov.pk)

11th Floor, Arfa Software Technology Park, 346-B,

Main Ferozepur Road, Lahore, Pakistan.

Bidders should note that during the period from the receipt of the bid and until further notice from the Primary Contact, all queries should be communicated via the Primary Contact and in writing (e-mail) only. In the case of an urgent situation where the Primary Contact cannot be contacted, the bidder may alternatively direct their enquiries through the Secondary Contact.

Bidders are also required to state, in their proposals, the name, title, contact number (landline, mobile), fax number and e-mail address of the bidder's authorized representative through whom all communications shall be directed until the process has been completed or terminated.

The Purchaser will not be responsible for any costs or expenses incurred by bidders in connection with the preparation or delivery of bids.

Failure to supply required items/services within the specified time period will invoke penalty as specified in this document.

## TERMS AND CONDITIONS OF THE TENDER

### 3. Definitions

In this document, unless there is anything repugnant in the subject or context:

- 3.1 "Authorized Representative" means any representative appointed, from time to time, by the Client, the Purchaser or the Contractor.
- 3.2 "Availability and Reliability" means the probability that a component shall be operationally ready to perform its function when called upon at any point in time.
- 3.3 "Client" means the Project lead of technical wing of the Purchaser for whose' particular project the Goods/Services have been procured or any other person, duly appointed in writing, by the Client, for the time being or from time to time, to act as Client for the purposes of the Contract.
- 3.4 "Bidder/Tenderer" means the interested Firm/Company/Supplier/Distributors that may provide or provides the I.T services to any of the public/private sector organization under the contract and have registered for the relevant business thereof.
- 3.5 "Commencement Date of the Contract" means the date of signing of the Contract between the Purchaser and the Contractor.
- 3.6 "Contract" means the agreement entered into between the Purchaser and the Contractor, as recorded in the Contract Form signed by the parties, including all Schedules and Attachments thereto and all documents incorporated by reference therein.
- 3.7 "Contractor / Vendor" means the Tenderer whose bid has been accepted and awarded Letter of Acceptance for a specific item followed by the signing of Contract.
- 3.8 "Contract Price" means the price payable to the Contractor under the Contract for the full and proper performance of its contractual obligations.
- 3.9 "Contract Value" means that portion of the Contract Price adjusted to give effect to such additions or deductions as are provided for in the Contract which is properly apportion-able to the Goods or Services in question.
- 3.10 "Defects Liability Expiry Certificate" means the certificate to be issued by the Client to the Contractor, in accordance with the Contract.
- 3.11 "Day" means calendar day.
- 3.12 "Defects Liability Period" means the period following the taking over, during which the Contractor is responsible for making good, any defects and damages in Goods and Services provided under the Contract.
- 3.13 "Force majeure shall mean any event, act or other circumstances not being an event, act or circumstances under the control of the purchaser or of the contractor. Non-availability of materials/supplies or of import license or of export permit shall not constitute Force majeure.
- 3.14 "Goods" means hardware, equipment, machinery, and/or other materials which the Contractor is required to supply to the Purchaser under the Contract against each relevant Lot.
- 3.15 "Person" includes individual, association of persons, firm, company, corporation, institution and organization, etc., having legal capacity.
- 3.16 "Prescribed" means prescribed in the Tender Document.
- 3.17 "Purchaser" means the Punjab Information Technology Board (PITB) or any other person for the time being or from time to time duly appointed in writing by the Purchaser to act as Purchaser for the purposes of the Contract.
- 3.18 "Origin" shall be considered to be the place where the Goods are produced or from where the Services are provided. Goods are produced when, through manufacturing, processing

or assembling of components, a commercially recognized product results that is substantially different in basic characteristics or in purpose or utility from its components. The origin of Goods and Services is distinct from the nationality of the Contractor.

- 3.19 "Services" means the services provided / required under the clause (6).
- 3.20 "Taking-Over Certificate" means the certificate to be issued by the Client to the Contractor, in accordance with the Contract.
- 3.21 "Works" means work to be done by the Contractor under the Contract.
- 3.22 "Eligible" is defined as any country or region that is allowed to do business in Pakistan by the law of Government of Pakistan

#### **4. Headings and Titles**

In this document, headings and titles shall not be construed to be part thereof or be taken into consideration in the interpretation of the document and words importing the singular only shall also include the plural and vice versa where the context so requires.

#### **5. Notice**

- 5.1 In this document, unless otherwise specified, wherever provision is made for exchanging notice, certificate, order, consent, approval or instructions amongst the Contractor, the Purchaser and the Client, the same shall be:
  - 5.1.1 in writing;
  - 5.1.2 issued within reasonable time;
  - 5.1.3 served by sending the same by courier or registered post to their principal office in Pakistan or such other address as they shall notify for the purpose; and
  - 5.1.4 The words "notify", "certify", "order", "consent", "approve", "instruct", shall be construed accordingly.

#### **6. Tender Scope**

- 6.1 Punjab Information Technology Board (PITB), (hereinafter referred to as "the Purchaser") invites / requests Proposals (hereinafter referred to as "the Tenders") for installation and manage services and after sales support for the provision of Wifi hot spots in three cities of Punjab (hereinafter referred to as "the Services").
- 6.2 PITB is interested in a long term "preferred Vendor" relationship with an innovative market-leading Solution Provider for Wi-Fi compatible with current integrated technologies and scalable for future extension/ expansion. It is intended to have these system/ application modules, products and components on long-term lease/Rental basis i.e. three (3) years. PITB, however reserves the right to acquire components outside this relationship where the Solution Provider does not offer a suitable product or service that meets the project needs. The relationship may also be terminated in the event that the vendor or its product lines fail to hold a leading market position that is relevant to evolving needs of PITB.

#### **7. Tender Eligibility/Qualification Criteria**

- 7.1 Eligible Bidder/Tenderer is a Bidder/Tenderer who:
  - 7.1.1 has a registered/incorporated company/firm in Pakistan with relevant business experience of last three (3) years as on for each lot;
  - 7.1.2 Must be in the business of as a service provider (internet / mobile communications);
  - 7.1.3 Must be registered with Tax Authorities as per prevailing latest tax rules (Only those companies which are validly registered with sales tax and income tax departments and having sound financial strengths can participate);

- 7.1.4 has valid Registration of General Sales Tax (GST) & National Tax Number (NTN);
- 7.1.5 Has submitted bid for complete lot and bid security for relevant lots separately. Non-compliance of the same shall cause rejection of the bid;
- 7.1.6 has not been blacklisted by any of Provincial or Federal Government Department, Agency, Organization or autonomous body or Private Sector Organization anywhere in Pakistan (Submission of undertaking on legal stamp paper is mandatory), failing which will cause rejection of the bid;
- 7.1.7 Having own fiber optic back bone for metro connectivity to Wifi sites;
- 7.1.8 Supplier should have multiple redundant optical fiber infrastructures having redundant routes;
- 7.1.9 Supplier should have a 3 years' experience in provisioning of WAN and converged services nation-wide;
- 7.1.10 Supplier should have a Network Operation Center (GNOC) for End-to-End network monitoring and dedicated customers Help Desk to provide 24\*7 online support;
- 7.1.11 Supplier should have resiliency and redundancy at core infrastructure level in (N+1), i.e. Dual redundant Fiber rings at network level;
- 7.1.12 Has the required relevant qualified personnel and enough strength to fulfill the requirement of assignment.
- 7.1.13 Conforms to the clause of "Responsiveness of Bid" given herein this tender document.
- 7.1.14 Goods and Services can only be supplied / sourced / routed from "origin" in "eligible" member countries.
  - a. "Eligible" is defined as any country or region that is allowed to do business in Pakistan by the law of Government of Pakistan.
  - b. "Origin" shall be considered to be the place where the Goods are produced or from which the Services are provided. Goods are produced when, through manufacturing, processing or substantial and major assembling of components, a commercially recognized product results that is substantially different in basic characteristics or in purpose or utility from its components.

**Note:** Verifiable documentary proof for all above requirements is a mandatory requirement, noncompliance will lead to disqualification.

## **8. Tender Cost**

The Tenderer shall bear all costs / expenses associated with the preparation and submission of the Tender(s) and the Purchaser shall in no case be responsible / liable for those costs / expenses.

## **9. Joint Venture / Consortium**

Joint venture / consortium are not eligible for this tender.

## **10. Examination of the Tender Document**

The Tenderer is expected to examine the Tender Document, including all instructions and terms and conditions.

## **11. Clarification of the Tender Document**

The Tenderer may require further information or clarification of the Tender Document, within five (05) calendar days of issuance of tender in writing. The clarification and its replies will be shared with all prospective bidders.

Bidders should note that during the period from the receipt of the bid and until further notice from the Primary Contact given herein this document, all queries should be

communicated via the Primary Contact and in writing (e.g. e-mail & letter) only. In the case of an urgent situation where the Primary Contact cannot be contacted, the bidder may alternatively direct their enquiries through the Secondary Contact.

## **12. Amendment of the Tender Document**

- 12.1 The Purchaser may, at any time prior to the deadline for submission of the Tender, at its own initiative or in response to a clarification requested by the Bidder(s), amend the Tender Document, on any account, for any reason. All amendment(s) shall be part of the Tender Document and binding on the Bidder(s).
- 12.2 The Purchaser shall notify the amendment(s) in writing to the prospective Tenderers as per Punjab Procurement Rules, 2014.
- 12.3 The Purchaser may, at its exclusive discretion, amend the Tender Document to extend the deadline for the submission of the Tender as per Rule-25(4) of Punjab Procurement Rules, 2014.

## **13. Preparation / Submission of Tender**

- 13.1 The tenderer is allowed to bid for any or all lots separately.
- 13.2 The Tenderer will submit their respective bids in a manner explained in this tender document.
- 13.3 The Tender and all documents relating to the Tender, exchanged between the Tenderer and the Purchaser, shall be in English. Any printed literature furnished by the Tenderer in another language shall be accompanied by an English translation which shall govern for purposes of interpretation of the Tender.
- 13.4 The Tender shall be filed in / accompanied by the prescribed Forms, Annexes, Schedules, Charts, Drawings, Documents, Brochures, Literature, etc. which shall be typed, completely filled in, stamped and signed by the Tenderer or his Authorized Representative. In case of copies, signed and stamped photocopies may be submitted. If volume of the bid contains various set(s) of documents the same must be properly numbered and tagged in binding shape.
- 13.5 The Tender shall be in two parts i.e. the technical proposal and the financial proposal. Each proposal shall be in two sets i.e. the original and the copy. In the event of any discrepancy between the original and the duplicate, the original shall govern.
- 13.6 Technical Proposal shall comprise the following, **without quoting the price:**
  - 13.6.1 Technical Proposal Form (**Annexure-B**)
  - 13.6.2 Undertaking (All terms & conditions and qualifications listed anywhere in this tender document have been satisfactorily vetted) and Affidavit (Integrity Pact) (**Annexure-G&H**).
  - 13.6.3 Covering letter duly signed and stamped by authorized representative (**Annexure-E**).
  - 13.6.4 Certificate of Company/Firm Registration/Incorporation under the laws of Pakistan
  - 13.6.5 Evidence of eligibility of the Tenderer and the Goods / Services.
  - 13.6.6 Evidence of conformity of the Goods / the Services to the Tender Document
  - 13.6.7 Technical Brochures / Literature
  - 13.6.8 List of firm's major international and national clientele
  - 13.6.9 Submission of undertaking on legal valid and attested stamp paper that the firm is not blacklisted by any of Provincial or Federal Government Department, Agency, Organization or autonomous body or Private Sector Organization anywhere in Pakistan.
  - 13.6.10 The Contractor's financial capacity to mobilize and sustain the Supply of Hardware/Equipment and Services is imperative. In the Proposal, the Bidder is required to provide information on its financial status. This requirement can be met by submission of one of the following: 1) audited financial statements for the

last three (03) years, supported by audit letters, 2) certified financial statements for the last three (03) years, supported by tax returns duly signed and stamped by authorized representative. The statement must be signed by the authorized representative of the Bidder.

13.6.11 Income Tax & Sales Tax Returns for the last three (3) tax years.

13.6.12 Financial Capacity as per **(Annexure-K)**

13.6.13 Valid Registration Certificate for Income Tax & Sales Tax

13.6.14 Power of Attorney, if an authorized representative is appointed **(Annexure-F)**

13.7 The Financial Proposal shall comprise the following:

13.7.1 Financial Proposal Form **(Annexure-C)**

13.7.2 Price Schedule **(Annexure-D)**

13.7.3 Bid Security, as per provisions of the clause Bid Security of this document **(Annexure- I)**

13.8 The Tenderer shall seal the Original Technical Proposal in an envelope duly marked as under:

Original Technical Tender for

Tender Name: [Name of Tender]

Tender No. **102112015-1**

**Lot No.**

[Name of the Purchaser]

[Address of the Purchaser]

[Name of the Tenderer]

[Address of the Tenderer]

[Phone No. of the Tenderer]

13.9 The Tenderer shall seal the Duplicate Technical Tender in an envelope duly marked as under:

Duplicate Technical Proposal for

Tender Name: [Name of Tender]

Tender No. **102112015-1**

**Lot No.**

[Name of the Purchaser]

[Address of the Purchaser]

[Name of the Tenderer]

[Address of the Tenderer]

[Phone No. of the Tenderer]

13.10 The Tenderer shall follow the same process for the Financial Tender.

13.11 The Tenderer shall again seal the sealed envelopes of Original Technical Proposal and the Original Financial Proposal in an outer envelope, duly marking the envelope as under:

Original Tender for

Tender Name: [Name of Tender]

Tender No. **102112015-1**

**Lot No.**

Strictly Confidential

[Name of the Purchaser]

[Address of the Purchaser]

[Name of the Tenderer]

[Address of the Tenderer]

[Phone No. of the Tenderer]

13.12 The Tenderer shall again seal the sealed envelopes of Duplicate Technical Proposal and the Duplicate Financial Proposal in an outer envelope, duly marking the envelope as under:

Duplicate Tender for

Tender Name: [Name of Tender]

Tender No. **102112015-1**

**Lot No.**

Strictly Confidential

[Name of the Purchaser]

[Address of the Purchaser]

[Name of the Tenderer]

[Address of the Tenderer]

[Phone No. of the Tenderer]

13.13 The Tenderer shall enclose soft copies of the Technical Proposal and the Financial Proposals, including all Forms, Annexes, Schedules, Charts, Drawings, Documents, Brochures, Literature, etc., in the form of MS Word Documents, MS Excel Worksheets and Scanned images, with the hard copies.

- 13.14 The Tender shall be dropped in the prescribed Tender Box placed at the Reception of the Purchaser's office, not later than 1500 hours on last date of submission of bids. No late bid shall be accepted.
- 13.15 This is made obligatory to affix authorized signatures with official seal on all original and duplicate (copies) documents, annexures, copies, certificates, brochures, literature, drawings, letters, forms and all relevant documents as part of the bids submitted by the tenderer.

#### **14. Tender Price**

- 14.1 The quoted price shall be:
- 14.1.1 in Pak Rupees;
  - 14.1.2 inclusive of all taxes, duties, levies, insurance, freight, etc.;
  - 14.1.3 best / final / fixed and valid until completion of all obligations under the Contract i.e. not subject to variation / escalation;
  - 14.1.4 Including all charges up to the delivery point at Punjab Government Office(s) in Punjab (if required).
- 14.2 If not specifically mentioned in the Tender(s), it shall be presumed that the quoted price is as per the above requirements.
- 14.3 Where no prices are entered against any item(s), the price of that item shall be deemed be free of charge, and no separate payment shall be made for that item(s).
- 14.4 In case of locally produced Equipment/Service, the price shall include all customs duties and sales and other taxes already paid or payable on the components and raw materials used in the manufacture or assembly of the item. In case of Contract of imported Equipment/Services offered Ex-Warehouse/Off-the-Shelf from within the Purchaser's country, import duties and sales and other taxes already paid shall be shown separately (if required by the Purchaser).

#### **15. Bid Security (Earnest Money)**

- 15.1 The Tenderer shall furnish the Bid Security (Earnest Money) as under:
- 15.1.1 for a sum equivalent to 2% of the Total Tender Price;
  - 15.1.2 denominated in Pak Rupees;
  - 15.1.3 separately against each Lot given in this tender document;
  - 15.1.4 As part of financial bid envelope, failing which will cause rejection of bid.
  - 15.1.5 in the form of Demand Draft / Pay Order / Call Deposit Receipt / Bank Guarantee (issued by a scheduled bank operating in Pakistan, as per the format provided in the Tender Document) in the name of the Purchaser;
  - 15.1.6 have a minimum validity period of ninety (90) days from the last date for submission of the Tender or until furnishing of the Performance Security, whichever is later.
- 15.2 The Bid Security shall be forfeited by the Purchaser, on the occurrence of any / all of the following conditions:
- 15.2.1 If the Tenderer withdraws the Tender during the period of the Tender validity specified by the Tenderer on the Tender Form; or
  - 15.2.2 If the Tenderer does not accept the corrections of his Total Tender Price; or
  - 15.2.3 If the Tenderer, having been notified of the acceptance of the Tender by the Purchaser during the period of the Tender validity, fails or refuses to furnish the Performance Security, in accordance with the Tender Document.
- 15.3 The Bid security shall be returned to the technically unsuccessful Tenderer with unopened/sealed financial bid while the unsuccessful bidders of financial bid opening procedure will be returned the Bid Security only. The Bid Security shall be returned to the successful Tenderer upon furnishing of the Performance Security.

## **16. Tender Validity**

The Tender shall have a minimum validity period of ninety (90) days from the last date for submission of the Tender. The Purchaser may solicit the Tenderer's consent to an extension of the validity period of the Tender. The request and the response thereto shall be made in writing. If the Tenderer agrees to extension of validity period of the Tender, the validity period of the Bid Security shall also be suitably extended. The Tenderer may refuse extension of validity period of the Tender, without forfeiting the Bid security.

## **17. Modification / Withdrawal of the Tender**

17.1 The Tenderer may, by written notice served on the Purchaser, modify or withdraw the Tender after submission of the Tender, prior to the deadline for submission of the Tender.

17.2 The Tender, withdrawn after the deadline for submission of the Tender and prior to the expiration of the period of the Tender validity, shall result in forfeiture of the Bid Security.

## **18. Opening of the Tender**

18.1 Tenders (Technical Bids) shall be opened at 1530 hours on the last date of submission of bids i.e. **16<sup>th</sup> November, 2015**, in the presence of the Tenderer(s) for which they shall ensure their presence without further invitation, as per provision of Rule-30 of PPRA Rules, 2014. In case the last date of bid submission falls in / within the official holidays / weekends of the Purchaser, the last date for submission of the bids shall be the next working day.

18.2 The Tenderer's name, modifications, withdrawal, security, attendance of the Tenderer and such other details as the Purchaser may, at its exclusive discretion, consider appropriate, shall be announced and recorded.

18.3 No tenderer or its representative will be allowed to keep any digital device (camera, audio recorder, cell phone etc.) during tender opening meeting at given time and location.

## **19. Clarification of the Tender**

The Purchaser shall have the right, at his exclusive discretion, to require, in writing, further information or clarification of the Tender, from any or all the Tenderer(s). No change in the price or substance of the Tender shall be sought, offered or permitted except as required to confirm the corrections of arithmetical errors discovered in the Tender. Acceptance of any such correction is sole discretion of the purchaser

## **20. Determination of Responsiveness of the Bid (Tender)**

20.1 The Purchaser shall determine the substantial responsiveness of the Tender to the Tender Document, prior to the Tender evaluation, on the basis of the contents of the Tender itself without recourse to extrinsic evidence. A substantially responsive Tender is one which:

20.1.1 meets the eligibility criteria given herein this tender document/ the Goods / the Services;

20.1.2 meets the Technical Specifications for the Goods / the Services against each Lot;

20.1.3 meets the delivery period / point for the Goods / the Services against each Lot;

20.1.4 in compliance with the rate and limit of liquidated damages;

20.1.5 offers fixed price quotations for the Goods / the Services against each Lot;

20.1.6 is accompanied by the required Bid Security as part of financial bid envelope against each Lot;

20.1.7 The original receipt of tender fee submitted, attached with technical bid envelope against each Lot;

20.1.8 In compliance with the Preparation/Submission of Tender in a manner prescribed in this tender document clause-13;

20.1.9 Conforms to all terms and conditions of the Tender Document, without material

deviation or reservation.

- 20.2 A material deviation or reservation is one which affects the scope, quality or performance of the Services / Goods or limits the Purchaser's rights or the Tenderer's obligations under the Contract.
- 20.3 The Tender determined as not substantially responsive shall not subsequently be made responsive by the Tenderer by correction or withdrawal of the material deviation or reservation.

## **21. Correction of errors / Amendment of Tender**

- 21.1 The Tender shall be checked for any arithmetic errors which shall be rectified, as follows:
- 21.1.1 If there is a discrepancy between the amount in figures and the amount in words for the Total Tender Price entered in the Tender Form, the amount which tallies with the Total Tender Price entered in the Price Schedule, shall govern.
- 21.1.2 if there is a discrepancy between the unit rate and the total price entered in the price Schedule, resulting from incorrect multiplication of the unit rate by the quantity, the unit rate as quoted shall govern and the total price shall be corrected, unless there is an obvious and gross misplacement of the decimal point in the unit rate, in which case the total price as quoted shall govern and the unit rate shall be corrected.
- 21.1.3 If there is a discrepancy in the actual sum of the itemized total prices and the total tender price quoted in the Price Schedule, the actual sum of the itemized total prices shall govern.
- 21.2 The Tender price as determined after arithmetic corrections shall be termed as the Corrected Total Tender Price which shall be binding upon the Tenderer.
- 21.3 Adjustment shall be based on corrected Tender Prices. The price determined after making such adjustments shall be termed as Evaluated Total Tender Price.
- 21.4 No credit shall be given for offering delivery period earlier than the specified period.

## **22. TECHNICAL EVALUATION CRITERIA**

**PASS MARKS:** A technically eligible bidder, based on conditions listed in this document, not meeting the 70% pass marks limit will be rejected in Technical Evaluation, and its sealed / unopened Financial Proposal shall be returned back. All bidders scoring greater than or equal to 70% of the marks will be accepted in technical proposal, and their financial bids will be opened.

**PROVISO:** Provided that if NONE or ONLY ONE (single) bidder exceeds the 70% pass mark, then the Purchaser SHALL decrease the Pass Mark limit to 60%. In other words, if TWO or more bidders exceed 70%, then the Pass Mark will NOT be decreased to 60%.

If Pass Marks are decreased to 60%, then ALL bidders with scores greater than or equal to 60% shall be considered EQUALLY as approved in the Technical Evaluation, and their Financial Bids shall be opened

The Bidders who have duly complied with the Eligibility/Qualification and Evaluation Criteria will be eligible for further processing.

The Bids which do not conform to the Technical Specifications or Bid conditions or the Bids from the Bidders without adequate capabilities for supply and maintenance / warranty /support services will be rejected.

The technical proposals shall be evaluated by the technical evaluation committee in the light of following evaluation criteria against each Lot:

| Description                                                                                                                                                                                                                                            | Points    |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|
| <b>Legal( Mandatory)</b>                                                                                                                                                                                                                               |           |
| Certificate of Company/Firm Registration/Incorporation under the laws of Pakistan                                                                                                                                                                      | Mandatory |
| Valid Income Tax Registration                                                                                                                                                                                                                          | Mandatory |
| Valid General Sales Tax Registration (Status = Active with FBR)                                                                                                                                                                                        | Mandatory |
| Submission of undertaking on legal valid and attested stamp paper that the firm is not blacklisted by any of Provincial or Federal Government Department, Agency, Organization or autonomous body or Private Sector Organization anywhere in Pakistan. | Mandatory |
| Compliance to the technical specifications of Services to be procured mentioned vide Annex-A of this document                                                                                                                                          | Mandatory |
| In full compliance of the Execution Schedule and Delivery Period mentioned in tender document (Undertaking)                                                                                                                                            | Mandatory |
| Must be a service provider (Internet / mobile communications)                                                                                                                                                                                          | Mandatory |
| <b>Point Based Criteria</b>                                                                                                                                                                                                                            |           |
| <b>Pass Marks: 70%(189/270)</b>                                                                                                                                                                                                                        |           |
| Service provider Offices in Lahore, Rawalpindi and Multan (for relevant lot).                                                                                                                                                                          | 30        |
| Successful Implementation Certificate of at least three similar nature Projects of worth 100 Million or above (10 Points for each project Max points 30)                                                                                               | 30        |
| Equipment to be deployed must be Wi-Fi CERTIFIED                                                                                                                                                                                                       | 20        |
| Company operating for at least three (3) years in Pakistan in relevant business                                                                                                                                                                        | 30        |
| Detail Project Execution Plan (Timelines (10 marks), Resources, dedicated Staff, and Shared Staff (20 Marks)                                                                                                                                           | 30        |
| Engineering Team of at least 20 personals                                                                                                                                                                                                              | 20        |
| Maintenance Team of at least 30 personals                                                                                                                                                                                                              | 30        |
| Network Operations Plan (Network design (10 marks), Responsibility area matrix (10 marks), Standard Operating Procedures (SoP) (10 Marks)                                                                                                              | 30        |
| Annual Turnover<br>1000M-1500M (25 Marks)<br>1501M-2000M (50 Marks)                                                                                                                                                                                    | 50        |
| Total                                                                                                                                                                                                                                                  | 270       |

**Note:** Verifiable documentary proof for all above mentioned requirements and criteria points thereafter are mandatory and marks will be awarded accordingly on the basis of verifiable proofs.

## 23. FINANCIAL PROPOSAL EVALUATION

23.1 Technically qualified/successful bidder(s)/Tenderer(s) shall be called for opening of the Financial Proposal(s). The Financial Proposals will be opened in the presence of the Bidders at the time and venue indicated by the Purchaser accordingly. The technically Eligible/Successful Bidder(s)/Tenderer(s) or their authorized representatives against each Lot shall be allowed to take part in the Financial Proposal(s) opening against their relevant Lot(s).

- 23.2 Financial Proposal evaluation will be conducted under the Punjab Procurement Rules, 2014. The Price evaluation will include all duties, taxes and expenses etc. In case of any exemption of duties and taxes made by the Government in favor of the Purchaser, the contractor shall be bound to adjust the same in the Financial Proposal.
- 23.2.1 In cases of discrepancy between the cost/price quoted in Words and in Figures, the lower of the two will be considered.
- 23.2.2 In evaluation of the price of an imported item, the price will be determined and considered inclusive of the customs and other import duties etc.;
- 23.2.3 In evaluation of the price of articles/goods/services which are subject to excise duty, sales tax, income tax or any other tax or duty levied by the Government, the price will be determined and considered inclusive of such duties and taxes.
- 23.3 The Purchaser will not be responsible for any erroneous calculation of tax rates or any subsequent changes in rates or structure of applicable taxes. All differences arising out as above shall be fully borne by the Successful Bidder.

## **24. Rejection / Acceptance of the Bid**

- 24.1 The Purchaser shall have the right, at his exclusive discretion, to increase / decrease the quantity of any or all item(s) without any change in unit prices or other terms and conditions at the time of order placement. The Purchaser may reject all bids or proposals at any time prior to the acceptance of a bid or proposal. The Purchaser shall upon request, communicate to any bidder, the grounds for its rejection of all bids or proposals, but shall not be required to justify those grounds. The Purchaser shall incur no liability, solely, by virtue of its invoking sub-rule (1) of Rule-35 of Punjab Procurement Rules, 2014 towards the bidders. However, bidders shall be promptly informed about the rejection of the bids, if any (As per Rule 35 of Punjab Procurement Rules, 2014).
- 24.2 The Tender shall be rejected if it is:
- 24.2.1 substantially non-responsive in a manner prescribed in this tender document clause-20; or
  - 24.2.2 submitted in other than prescribed forms, annexes, schedules, charts, drawings, documents / by other than specified mode; or
  - 24.2.3 incomplete, partial, conditional, alternative, late; or
  - 24.2.4 bid not submitted separately against each Lot and relevant bid security is not submitted against each Lot separately;
  - 24.2.5 subjected to interlineations / cuttings / corrections / erasures / overwriting; or
  - 24.2.6 the Tenderer refuses to accept the corrected Total Tender Price; or
  - 24.2.7 the Tenderer has conflict of interest with the Purchaser; or
  - 24.2.8 the Tenderer tries to influence the Tender evaluation / Contract award; or
  - 24.2.9 the Tenderer engages in corrupt or fraudulent practices in competing for the Contract award;
  - 24.2.10 the Tenderer fails to meet all the requirements of Tender Eligibility / Qualification Criteria (Clause-7);
  - 24.2.11 the Tenderer fails to meet the evaluation criteria requirements (clause-22);
  - 24.2.12 the tenderer has been blacklisted by any public or private sector organization;
  - 24.2.13 the tenderer has been served any legal notices or displeasure letters by any public sector organization on serious failures to provide satisfactory services;

- 24.2.14 the tenderer has mentioned any financial implication(s) in the financial proposal that is in contradiction to this document and Government rules and regulations.
- 24.2.15 there is any discrepancy between bidding documents and bidder's proposal i.e. any non-conformity or inconsistency or informality or irregularity in the submitted bid.
- 24.2.16 the Tenderer submits any financial conditions as part of its bid which are not in conformity with tender document.
- 24.2.17 Non-submission of verifiable proofs against the mandatory as well as general documentary, qualification and eligibility related requirements.

## **25. Award Criteria**

- 25.1. At first step, eligible bidder(s)/tenderer(s) as per clause-7 (Tender Eligibility) of this tender document fulfilling the qualification and technical evaluation criteria against each Lot will stand technically qualified.
- 25.2. At second step, technically qualified and successful bidder(s)/tenderer(s) will be evaluated in the light of all Pre-Conditions, necessary requisites and shall be selected on lowest cost quoted as per rules and fulfilling all codal formalities against each Lot, irrespective of their score in the previous step.

## **26. Acceptance Letter**

As per provisions of Rule (55) of Punjab Procurement Rules 2014, the Purchaser shall issue the Acceptance Letter to the successful Tenderer, at least after 10 days of announcement of bid evaluation reports (Ref. Rule-37 of PPRA Rules, 2014) and prior to the expiry of the original validity period or extended validity period of the Tender, which shall constitute a contract, until execution of the formal Contract against each Lot.

## **27. Performance Security**

- 27.1 The successful Tenderer/The Contractor shall furnish Performance Security as under:
  - 27.1.1 within twenty eight (28) days of the receipt of the Acceptance Letter from the Purchaser;
  - 27.1.2 LOT wise performance security (Separate for each LOT, if the bidder is successful for more than one LOTs) would be submitted by the Bidder;
  - 27.1.3 in the form of a Bank Guarantee, issued by a scheduled bank operating in Pakistan, as per the format provided in the Tender Document;
  - 27.1.4 for a sum equivalent to 10% of the contract value;
  - 27.1.5 denominated in Pak Rupees;
  - 27.1.6 have a minimum validity period until the date of expiry of warranty period, support period or termination of services, or fulfillment of all obligations under the contract, whichever is later. No other shape or form of performance security shall be acceptable with any validity less than the prescribed time period.
- 27.2 The Performance Security shall be payable to the Purchaser, on occurrence of any / all of the following conditions:
  - 27.2.1 If the Contractor commits a default under the Contract;
  - 27.2.2 If the Contractor fails to fulfill the obligations under the Contract;
  - 27.2.3 If the Contractor violates any of the terms and conditions of the Contract.
- 27.3 The Contractor shall cause the validity period of the performance security to be extended for such period(s) as the contract performance may be extended. The Performance Security shall be returned to the Tenderer within thirty working days after the expiry of its validity on written request from the Contractor.
- 27.4 In case the Contractor fails to furnish Performance security in the shape of bank guarantee within the stipulated period given under Letter of Acceptance and subsequent formal contract, or till end of the currency of the said contract, the amount of bank guarantee, as required, shall be deducted from the amount payable to the Contractor.

**28. Redressal of grievances by the procuring agency**

- 28.1 The Purchaser has constituted a committee comprising of odd number of persons, with proper powers and authorizations, to address the complaints of bidders that may occur prior to the entry into force of the procurement contract.
- 28.2 Any bidder feeling aggrieved by any act of the Purchaser after the submission of his bid may lodge a written complaint concerning his grievances not later than ten days after the announcement of the bid evaluation report.
- 28.3 The committee shall investigate and decide upon the complaint within fifteen days of the receipt of the complaint.
- 28.4 Mere fact of lodging of a complaint shall not warrant suspension of the procurement process.
- 28.5 Any bidder not satisfied with the decision of the committee of the Purchaser may lodge an appeal in the relevant court of jurisdiction.

**TERMS & CONDITIONS OF THE CONTRACT**

**Contract Title:**

**WI-FI HOTSPOTS AS MANAGED SERVICES AT VARIOUS  
LOCATIONS IN LAHORE, MULTAN AND RAWALPINDI  
UNDER FRAMEWORK CONTRACT**

**[Name of Contractor]**

**Dated:**

## **TABLE OF CONTENTS**

|             |                                                                             |
|-------------|-----------------------------------------------------------------------------|
| <b>I.</b>   | <b>Agreement</b>                                                            |
| <b>II.</b>  | <b>General Conditions of Contract</b>                                       |
| <b>29.</b>  | <b>Contract</b>                                                             |
| <b>30.</b>  | <b>Contract Duration</b>                                                    |
| <b>31.</b>  | <b>Contract Documents and Information</b>                                   |
| <b>32.</b>  | <b>Contract Language</b>                                                    |
| <b>33.</b>  | <b>Standards</b>                                                            |
| <b>34.</b>  | <b>Commercial Availability</b>                                              |
| <b>35.</b>  | <b>Patent Right</b>                                                         |
| <b>36.</b>  | <b>Execution Schedule</b>                                                   |
| <b>37.</b>  | <b>Labeling</b>                                                             |
| <b>38.</b>  | <b>Delivery</b>                                                             |
| <b>39.</b>  | <b>Installation and Implementation</b>                                      |
| <b>40.</b>  | <b>Site Preparation</b>                                                     |
| <b>41.</b>  | <b>Safety</b>                                                               |
| <b>42.</b>  | <b>Test Equipment and Tools</b>                                             |
| <b>43.</b>  | <b>Inspection and Testing</b>                                               |
| <b>44.</b>  | <b>Taking-Over Certificate</b>                                              |
| <b>45.</b>  | <b>Defects Liability Expiry Certificate</b>                                 |
| <b>46.</b>  | <b>Payment</b>                                                              |
| <b>47.</b>  | <b>Price</b>                                                                |
| <b>48.</b>  | <b>Contract Amendment</b>                                                   |
| <b>49.</b>  | <b>Assignment / Subcontract</b>                                             |
| <b>50.</b>  | <b>Extensions in time for performance of obligations under the Contract</b> |
| <b>51.</b>  | <b>Liquidated Damages</b>                                                   |
| <b>52.</b>  | <b>Blacklisting</b>                                                         |
| <b>53.</b>  | <b>Forfeiture of Performance Security</b>                                   |
| <b>54.</b>  | <b>Termination for Default</b>                                              |
| <b>55.</b>  | <b>Termination for Insolvency</b>                                           |
| <b>56.</b>  | <b>Termination for Convenience</b>                                          |
| <b>57.</b>  | <b>Force Majeure</b>                                                        |
| <b>58.</b>  | <b>Dispute Resolution</b>                                                   |
| <b>59.</b>  | <b>Statutes and Regulations</b>                                             |
| <b>60.</b>  | <b>Taxes and Duties</b>                                                     |
| <b>61.</b>  | <b>Contract Cost</b>                                                        |
| <b>62.</b>  | <b>The Client</b>                                                           |
| <b>63.</b>  | <b>Authorized Representative</b>                                            |
| <b>64.</b>  | <b>Waiver</b>                                                               |
| <b>65.</b>  | <b>Training</b>                                                             |
| <b>66.</b>  | <b>Documentation</b>                                                        |
| <b>III.</b> | <b>Technical Specifications</b>                                             |

This CONTRACT AGREEMENT (this “Contract”) made as of the [day] of [month], [year], between [full legal name of the Purchaser] (the “Purchaser”), on the one part,  
and

[full legal name of Contractor], on the other part severally liable to the Purchaser for all of the Contractor’s obligations under this Contract and is deemed to be included in any reference to the term “the Contractor.”

## RECITALS

WHEREAS,

- (a) The Government through the Purchaser intends to spend a part of its budget / funds for making eligible payments under this contract. Payments made under this contract will be subject, in all respects, to the terms and conditions of the Contract in lieu of the consulting services as described in the contract.
- (b) The Purchaser has requested the Contractor to provide certain supply of Goods/Services as described in Tender Document; and
- (c) The Contractor, having represented to the Purchaser that it has the required professional skills, and personnel and technical resources, has agreed to provide such services on the terms and conditions set forth in this Contract.

NOW THEREFORE, the Parties to this Contract agree as follows:

- 1. The Contractor hereby covenants with the Purchaser to supply the Goods and provide the Services and to remedy defects / damage therein, at the time and in the manner, in conformity in all respects with the provisions of the Contract, in consideration of the payments to be made by the Purchaser to the Contractor.
- 2. The Purchaser hereby covenants with the Contractor to pay the Contractor, the Contract Price or such other sum as may become payable, at the times and in the manner, in conformity in all respects with the provisions of the Contract, in consideration of supply of the Goods and provision of the Services and remedying of defects / damage therein.
- 3. The following shall be deemed to form and be read and construct as part of this Contract:
  - a. The Tender Document
  - b. Bidder’s Proposal
  - c. Terms and Conditions of the Contract
  - d. Special Stipulations
  - e. The Technical Specifications
  - f. Tender Form
  - g. Price Schedule
  - h. Affidavit(s)
  - i. Authorized Dealership / Agency Certificate
  - j. Performance Security
  - k. Service Level Agreement ( SLA ) (if required)
  - l. Non-Disclosure Agreement (if required)

4. This Contract shall prevail over all other documents. In the event of any discrepancy / inconsistency within the Contract, the above Documents shall prevail in the order listed above.

IN WITNESS whereof the Parties hereto have caused this Contract to be executed in accordance with the laws of **Pakistan** as of the day, month and year first indicated above.

For **[full legal name of the Purchaser]**:

For **[full legal name of the Contractor]**:

Signature

Signature

Name

Name

Witnessed By:

Witnessed By:

**WITNESSES**

Signature \_\_\_\_\_  
CNIC # \_\_\_\_\_  
Name \_\_\_\_\_  
Designation \_\_\_\_\_  
Address \_\_\_\_\_

Signature \_\_\_\_\_  
CNIC # \_\_\_\_\_  
Name \_\_\_\_\_  
Designation \_\_\_\_\_  
Address \_\_\_\_\_

## II. General Conditions of Draft Contract

### 29. Contract

The Purchaser shall, after receipt of the Performance Security from the successful Tenderer, send the Contract provided in the Tender Document, to the successful Tenderer. Within three working days of the receipt of such Contract, the Tenderer shall sign and date the Contract and return it to the Purchaser.

### 30. Framework Contract Duration

The Framework Contract duration shall be for the period of three (3) years starting from the issuance of LOA, renewable on yearly basis based on provisioning of satisfactory services / goods by the Contractor, needs, requirements and approved budgetary provisions of the Purchaser.

### 31. Contract Documents and Information

The Contractor shall not, without the Purchaser's prior written consent, make use of the Contract, or any provision thereof, or any document(s), specifications, drawing(s), pattern(s), sample(s) or information furnished by or on behalf of the Purchaser in connection therewith, except for purposes of performing the Contract or disclose the same to any person other than a person employed by the Contractor in the performance of the Contract. Disclosure to any such employed person shall be made in confidence and shall extend only as far as may be necessary for purposes of such performance.

### 32. Contract Language

The Contract and all documents relating to the Contract, exchanged between the Contractor and the Purchaser, shall be in English. The Contractor shall bear all costs of translation to English and all risks of the accuracy of such translation.

### 33. Standards

The Goods supplied and the Services provided under this Contract shall conform to the authoritative latest industry standards.

### 34. Commercial Availability

34.1 The Services supplied under this Contract shall be commercially available at the time of signing of the contract. Commercial availability means that such Services shall have been rendered / delivered under two separate contracts by service provider globally / locally.

34.2 The Goods supplied under this Contract shall be commercially available at the time of signing of the contract. Commercial availability means that such Goods shall have been sold, installed and operationalized in more than two installations initiated under two separate contracts by manufacturer globally / locally

### 35. Patent Right

The Contractor shall indemnify and hold the Purchaser harmless against all third party claims of infringement of patent, trademark or industrial design rights arising from use of the Goods / the Service or any part thereof.

### 36. Execution Schedule

The Contractor shall start delivery of services including site survey, installation and configuration within three (3) months' time from issuance of Acceptance Letter.

### **37. Operation and Maintenance**

The Contractor shall be responsible for the continuous operational capability and maintenance of the entire system, 24/7, without disruption to either service or performance, during the warranty period.

### **38. Installation and Implementation**

- 38.1 The Contractor shall ensure that the implementation design conforms to an open standard by which new services can be added without disruption to existing services.
- 38.2 The Contractor shall ensure that the implementation is fault tolerant. This is accomplished by supplying a set of programs and procedures that allow the system recovery or roll back when a fault is detected.
- 38.3 The Contractor shall provide a document stating step-by-step procedures for installation and disaster recovery to the Purchaser.
- 38.4 The Contractor shall provide all the recent patches and updates for Firmware/Hardware, on a reliable media, with proper labeling, during the installation to the Purchaser.
- 38.5 The Contractor shall configure the system for high availability and reliability, of all hardware and software.
- 38.6 The Contractor shall submit detailed and complete installation, transition and cutover plan for the new system, installation procedures for the new components specifying equipment checkout, installation constraints, operational cutover, maintenance prior to Client acceptance and if special security and/or access arrangements are required.

### **39. Site Preparation**

- 39.1 The Contractor shall be responsible to survey the site, prepare the site, determine power, air conditioning and floor space requirements, identify and install, if necessary, any special / additional power and air conditioning requirements, for the proposed equipment, if any.
- 39.2 The Purchaser and the Client shall facilitate the Contractor in discharge of the above responsibilities.

### **40. Safety**

- 40.1 The Contractor shall be responsible for the embedding of safety features in the inherent design of the equipment, for elimination of identified hazards, including but not limited to high voltage, electromagnetic radiation, sharp points and edges, etc., and reduction of associated risk to personnel and equipment.
- 40.2 The Contractor shall be responsible for the addition of bilingual warnings and caution notices, where hazards cannot be eliminated or risks cannot be reduced.
- 40.3 The Contractor shall be responsible for the protection of the power sources, controls, and critical components of the redundant systems and subsystems by shielding or physical separation when possible.

### **41. Test Equipment and Tools**

The Contractor shall evaluate the existing facilities and abilities of the Client to accomplish corrective and preventive maintenance and support and identify additional skills, test equipment and tools required to maintain and support the new equipment. Such test equipment and tools shall be state of the art in design aimed at providing an efficient, systematic and cost effective repair operation for all replaceable components.

### **42. Inspection and Testing**

- 42.1 The Client shall inspect and test the Goods supplied, the Services provided or the Works carried out, under the Contract, to verify their conformity to the Technical Specifications.
- 42.2 The inspections and tests shall be conducted at the premises of the Contractor / at the final

destination. Where conducted at the premises of the Contractor, the Contractor shall provide all-reasonable facilities and assistance, including access to drawings, production data and online verification from official web site of the Manufacture, to the inspectors, at no charge to the Purchaser.

- 42.3 The Purchaser may reject the Goods, the Services or the Works if they fail to conform to the Technical Specifications, in any test(s) or inspection(s) and the Contractor shall either replace the rejected Goods, Services or Works or make all alterations necessary to meet the Technical Specifications, within three working days, free of cost to the Purchaser.
- 42.4 The Purchaser's post-delivery right to inspect, test and, where necessary, reject the Goods shall in no way be limited or waived by reason of pre-delivery inspection, testing or passing of the Goods.
- 42.5 Nothing contained in this document shall, in any way, release the Contractor from any Warranty or other obligations under the Contract.

### **43. Taking-Over Certificate**

- 43.1 The Contractor shall, by written notice served on the Purchaser, apply for a Taking-Over Certificate.
- 43.2 The Purchaser shall, within seven days of receipt of Contractor's application, either issue the Taking-Over Certificate to the Contractor, stating the date of successful inspection / testing of the Goods or any portion thereof, for their intended purposes; or reject the application giving the reasons and specifying the work required to be done by the Contractor to enable the Taking-Over Certificate to be issued.
- 43.3 Nothing contained in this document shall, in any way, release the Contractor from any Warranty or other obligations under the Contract.

### **44. Payment**

- 44.1 The Contractor shall provide all necessary supporting documents along with invoice.
- 44.2 The Contractor shall submit an Application for Payment, to the Purchaser. The Application for Payment shall: be accompanied by such invoices, receipts or other documentary evidence as the Purchaser may require; state the amount claimed; and set forth in detail, in the order of the Price Schedule, particulars of the Goods/Services delivered, up to the date of the Application for Payment and subsequent to the period covered by the last preceding Payment, if any.
- 44.3 The Purchaser shall get verified the details of Services delivered against the invoice from the concerned Technical Team of PITB and Payment shall be made quarterly against services delivered on as per actual basis and after issuance of satisfactory certificate by concerned Technical Team PITB, as per details given in relevant Letter of Acceptance.
- 44.4 The Purchaser shall pay the amount verified within thirty (30) days. Payment shall not be made in advance and against partial deliveries. The Purchaser shall make payment for the Goods/Services provided to the Contractor, as per Government policy, in Pak Rupees, through treasury cheque.
- 44.5 The Contractor shall cause the validity period of the performance security to be extended for such period(s) as the contract performance may be extended. In case the Contractor fails to submit bank guarantee with extended validity period for such period(s) as the contract performance may be extended, an amount equal to 10% of total contract value shall be deducted from the payments to be made against the contract
- 44.6 All payments shall be subject to any and all taxes, duties and levies applicable under the laws of Pakistan for the whole period starting from issuance of Letter of Acceptance (LOA) till termination of the signed contract in this regard.

### **45. Price**

The Contractor shall not charge prices for the Goods supplied, the Services provided and for other obligations discharged, under the Contract, varying from the prices quoted by the Contractor in the Price Schedule.

#### **46. Contract Amendment**

- 46.1 The Purchaser may at any time, by written notice served to the Contractor, alter or amend the contract for any identified need/requirement in the light of prevailing rules and regulations.
- 46.2 The Contractor shall not execute any Change until and unless the Purchaser has allowed the said Change, by written order served on the Contractor.
- 46.3 The Change, mutually agreed upon, shall constitute part of the obligations under this Contract, and the provisions of the Contract shall apply to the said Change.
- 46.4 No variation in or modification in the Contract shall be made, except by written amendment signed by both the Purchaser and the Contractor.

#### **47. Assignment / Subcontract**

- 47.1 The Contractor shall not assign or sub-contract its obligations under the Contract, in whole or in part, except with the Purchaser's prior written consent.
- 47.2 The Contractor shall guarantee that any and all assignees / subcontractors of the Contractor shall, for performance of any part / whole of the work under the contract, comply fully with the terms and conditions of the Contract applicable to such part / whole of the work under the contract.

#### **48. Extensions in time for performance of obligations under the Contract**

If the Contractor encounters conditions impeding timely performance of any of the obligations, under the Contract, at any time, the Contractor shall, by written notice served on the Purchaser, promptly indicate the facts of the delay, its likely duration and its cause(s). As soon as practicable after receipt of such notice, the Purchaser shall evaluate the situation and may, at its exclusive discretion, without prejudice to any other remedy it may have, by written order served on the Contractor, extend the Contractor's time for performance of its obligations under the Contract.

#### **49. Liquidated Damages**

If the Contractor fails / delays in performance of any of the obligations, under the Contract / violates any of the provisions of the Contract / commits breach of any of the terms and conditions of the Contract the Purchaser may, without prejudice to any other right of action / remedy it may have, deduct from the Contract Price, as liquidated damages, a sum of money @0.25% of the total Contract Price which is attributable to such part of the Goods / the Services / the Works, in consequence of the failure / delay, be put to the intended use, for every day between the scheduled delivery date(s), with any extension of time thereof granted by the Purchaser, and the actual delivery date(s). Provided that the amount so deducted shall not exceed, in the aggregate, 50% of the Contract Price.

In addition to above, each breach to the SLA will be counted as one violation. Every additional hours in delay of services will accumulate one more violation. The financial penalties on the SLA will be imposed as per following table.

| Level | Event    | Financial Penalty                        |
|-------|----------|------------------------------------------|
| L1    | Severe   | 0.7% of invoice value for each violation |
| L2    | Critical | 0.5% of invoice value for each violation |
| L3    | High     | 0.3% of invoice value for each violation |
| L4    | Moderate | 0.1% of invoice value for each violation |

#### **50. Blacklisting**

If the Contractor fails / delays in performance of any of the obligations, under the Contract

/ violates any of the provisions of the Contract / commits breach of any of the terms and conditions of the Contract or found to have engaged in corrupt or fraudulent practices in competing for the award of contract or during the execution of the contract, the Purchaser may without prejudice to any other right of action / remedy it may have, blacklist the Contractor, either indefinitely or for a stated period, for future tenders in public sector, as per provision of Punjab Procurement Rules, 2014 and PITB Procurement Regulations and Guidelines.

## **51. Forfeiture of Performance Security**

51.1 The Performance Security shall be forfeited by the Purchaser, on occurrence of any / all of the following conditions:

51.1.1. If the Contractor commits a default under the Contract;

51.1.2. If the Contractor fails to fulfill any of the obligations under the Contract;

51.1.3. If the Contractor violates any of the terms and conditions of the Contract.

51.2 The Contractor shall cause the validity period of the performance security to be extended for such period(s) as the contract performance may be extended. In case the Contractor fails to submit bank guarantee with extended validity period for such period(s) as the contract performance may be extended, an amount equal to 10% of total contract value shall be deducted from the payments to be made against the contract.

51.3 If the Contractor fails / delays in performance of any of the obligations, under the Contract / violates any of the provisions of the Contract / commits breach of any of the terms and conditions of the Contract the Purchaser may, without prejudice to any other right of action / remedy it may have, forfeit Performance Security of the Contractor.

51.4 Failure to supply required items/services within the specified time period will invoke penalty as specified in this document. In addition to that, Performance Security amount will be forfeited and the company will not be allowed to participate in future tenders as well.

## **52. Termination for Default**

52.1 If the Contractor fails / delays in performance of any of the obligations, under the Contract / violates any of the provisions of the Contract / commits breach of any of the terms and conditions of the Contract the Purchaser may, at any time, without prejudice to any other right of action / remedy it may have, by written notice served on the Contractor, indicate the nature of the default(s) and terminate the Contract, in whole or in part, without any compensation to the Contractor. Provided that the termination of the Contract shall be resorted to only if the Contractor does not cure its failure / delay, within fifteen working days (or such longer period as the Purchaser may allow in writing), after receipt of such notice.

52.2 If the Purchaser terminates the Contract for default, in whole or in part, the Purchaser may procure, upon such terms and conditions and in such manner as it deems appropriate, Goods / Services / Works, similar to those undelivered, and the Contractor shall be liable to the Purchaser for any excess costs for such similar Goods / Services / Works. However, the Contractor shall continue performance of the Contract to the extent not terminated.

## **53. Termination for Insolvency**

If the Contractor becomes bankrupt or otherwise insolvent, the Purchaser may, at any time, without prejudice to any other right of action / remedy it may have, by written notice served on the Contractor, indicate the nature of the insolvency and terminate the Contract, in whole or in part, without any compensation to the Contractor.

## **54. Termination for Convenience**

54.1 The Purchaser may, at any time, by written notice served on the Contractor, terminate the Contract, in whole or in part, for its convenience, without any compensation to the Contractor.

54.2 The Goods and the Services which are complete or to be completed by the Contractor, within thirty working days after the receipt of such notice, shall be accepted by the Purchaser. For the remaining Goods / Services, the Purchaser may elect:

54.2.1 to have any portion thereof completed and delivered; and/or

54.2.2 to cancel the remainder and pay to the Contractor an agreed amount for partially completed Goods, Services, Works and materials / parts previously procured by the Contractor for the purpose of the Contract, together with a reasonable allowance for overhead & profit.

## **55. Force Majeure**

55.1 For the purpose of this contract "Force Majeure" means an event which is beyond the reasonable control of a party and which makes a party's performance of its obligations under the Contract impossible or so impractical as to be considered impossible under the circumstances, and includes, but is not limited to, War, Riots, Storm, Flood or other industrial actions (except where such strikes, lockouts or other industrial are within the power of the party invoking Force Majeure), confiscation or any other action by Government agencies. In all disputes between the parties as to matters arising pursuant to this Contract, the dispute be referred for resolution by arbitration under the Pakistan Arbitration Act, 1940, as amended, by one or more arbitrators selected in accordance with said Law. The place for arbitration shall be Lahore, Pakistan. The award shall be final and binding on the parties.

55.2 The Contractor shall not be liable for liquidated damages, forfeiture of its Performance Security, blacklisting for future tenders, termination for default, if and to the extent his failure / delay in performance / discharge of obligations under the Contract is the result of an event of Force Majeure.

55.3 If a Force Majeure situation arises, The Contractor shall, by written notice served on The Purchaser, indicate such condition and the cause thereof. Unless otherwise directed by The Purchaser in writing, The Contractor shall continue to perform under the Contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.

55.4 Force Majeure shall not include (i) any event which is caused by the negligence or intentional action of a Party or Agents or Employees, nor (ii) any event which a diligent Party could reasonably have been expected to both (A) take into account at the time of the conclusion of this Contract and (B) avoid or overcome in the carrying out of its obligations here under.

55.5 Force Majeure shall not include insufficiency of funds or failure to make any payment required hereunder.

## **56. Dispute Resolution**

56.1 The Purchaser and the Contractor shall make every effort to amicably resolve, by direct informal negotiation, any disagreement or dispute arising between them under or in connection with the Contract.

56.2 If, after thirty working days, from the commencement of such informal negotiations, the Purchaser and the Contractor have been unable to amicably resolve a Contract dispute, either party may, require that the dispute be referred for resolution by arbitration under the Pakistan Arbitration Act, 1940, as amended, by one or more arbitrators selected in accordance with said Law. The place for arbitration shall be Lahore, Pakistan. The award shall be final and binding on the parties.

## **57. Statutes and Regulations**

57.1 The Contract shall be governed by and interpreted in accordance with the laws of Pakistan.

57.2 The Contractor shall, in all matters arising in the performance of the Contract, conform, in all respects, with the provisions of all Central, Provincial and Local Laws, Statutes, Regulations and By-Laws in force in Pakistan, and shall give all notices and pay all fees required to be given or paid and shall keep the Purchaser indemnified against all penalties and liability of any kind for breach of any of the same.

57.3 The Courts at Lahore shall have the exclusive territorial jurisdiction in respect of any dispute or difference of any kind arising out of or in connection with the Contract.

**58. Taxes and Duties**

The Contractor shall be entirely responsible for all taxes, duties and other such levies imposed make inquiries on income tax / sales tax to the concerned authorities of Income Tax and Sales Tax Department, Government of Pakistan.

**59. Contract Cost**

The Contractor shall bear all costs / expenses associated with the preparation of the Contract and the Purchaser shall in no case be responsible / liable for those costs / expenses. The successful bidder shall provide legal stamp papers of relevant value according to Govt. rules and regulations for signing of the formal contract.

**60. The Client**

- 60.1 The Client shall only carry out such duties and exercise such authority as specified in the Contract. The Client shall have no authority to relieve the Contractor of any of his obligations under the Contract, except as expressly stated in the Contract.
- 60.2 The Contractor shall proceed with the decisions, instructions or approvals given by the Client in accordance with these Conditions.
- 60.3 The Client shall conform to all the relevant clauses of this Tender Document to carry out all responsibilities assigned thereto in a timely manner.

**61. Authorized Representative**

- 61.1 The Purchaser, the Client or the Contractor may, at their exclusive discretion, appoint their Authorized Representative and may, from time to time, delegate any / all of the duties / authority, vested in them, to their authorized Representative(s), including but not limited to, signing on their behalf to legally bind them, and may, at any time, revoke such delegation.
- 61.2 The Authorized Representative shall only carry out such duties and exercise such authority as may be delegated to him, by the Purchaser, the Client or the Contractor.
- 61.3 Any such delegation or revocation shall be in writing and shall not take effect until notified to the other parties to the Contract.
- 61.4 Any decision, instruction or approval given by the Authorized Representative, in accordance with such delegation, shall have the same effect as though it had been given by the Principal.
- 61.5 Notwithstanding Clause 61.2, any failure of the Authorized Representative to disapprove any Goods or Services or Works shall not prejudice the right of the Client to disapprove such Goods or Services or Works and to give instructions for the rectification thereof.
- 61.6 If the Contractor questions any decision or instruction of the Authorized Representative of the Purchaser / the Client, the Contractor may refer the matter to the Purchaser / the Client who shall confirm, reverse or vary such decision or instruction.

**62. Waiver**

Failure of either party to insist upon strict performance of the obligations of the other party, under the Contract, shall in no way be deemed or construed to affect in any way the right of that party to require such performance.

**63. Training**

- 63.1 The Contractor shall arrange and undertake a comprehensive training program for the staff nominated by the Purchaser / the Client to ensure that they shall acquire a good working knowledge of the operation, and general maintenance of the Goods / Services to be supplied under the Contract.
- 63.2 In case of non-compliance with instructions, non-cooperation or other difficulties experienced by the Contractor with regard to any of these personnel, the Contractor shall apprise the Purchaser / Client and proceed to implement suitable remedial measures after consultation with them.

**64. Documentation**

The Contractor shall furnish the user documentation, the operation manuals, and service

manuals for each appropriate unit of the supplied Goods and other information pertaining to the performance of the Goods, in hard copy format, in soft copy format and in the form of on-line help, before the Goods are taken over by the Purchaser.

## 65. Special Stipulations

| SCHEDULE-A, SPECIAL STIPULATIONS                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                          |       |       |                   |    |        |                                          |    |          |                                          |    |      |                                          |    |          |                                          |
|-------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------|-------|-------|-------------------|----|--------|------------------------------------------|----|----------|------------------------------------------|----|------|------------------------------------------|----|----------|------------------------------------------|
| For ease of Reference, certain special stipulations are as under:                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                          |       |       |                   |    |        |                                          |    |          |                                          |    |      |                                          |    |          |                                          |
| Bid Security<br>(Earnest Money)                                                                                               | The Contractor shall furnish the Bid Security (earnest Money) as under:<br>separately against each Lot;<br>in the form of Demand Draft / Pay Order / Call Deposit Receipt / Bank Guarantee (issued by a scheduled bank operating in Pakistan, as per the format provided in the Tender Document), in the name of the Purchaser, as per the format provided in the Tender Document, for a sum equivalent to 2% of the Total Tender Price; denominated in Pak Rupees;<br>Have a minimum validity period of ninety (90) days from the last date for submission of the Tender or until furnishing of the Performance Security, whichever is later.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                          |       |       |                   |    |        |                                          |    |          |                                          |    |      |                                          |    |          |                                          |
| Performance Security                                                                                                          | The successful Contractor shall furnish lot-wise Performance Security as under:<br>within twenty eight (28) days of the receipt of the Acceptance Letter from the Purchaser; in the form of a Bank Guarantee, issued by a scheduled bank operating in Pakistan, as per the format provided in the Tender Document; for a sum equivalent to 10% of the total contract value; denominated in Pak Rupees;<br>Have a minimum validity period until the date of expiry of warranty period, support period or termination of services, or fulfillment of all obligations under the contract, <u>whichever is later.</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                          |       |       |                   |    |        |                                          |    |          |                                          |    |      |                                          |    |          |                                          |
| Start of Service(s) Delivery                                                                                                  | The Contractor shall start delivery of services including site survey, installation and configuration within three (3) months’ time from issuance of Acceptance Letter.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                          |       |       |                   |    |        |                                          |    |          |                                          |    |      |                                          |    |          |                                          |
| Liquidated damages for failure / delay in supply / installation / configuration of Goods / Services / Works by the Contractor | <p>If the Contractor fails / delays in performance of any of the obligations, under the Contract / violates any of the provisions of the Contract / commits breach of any of the terms and conditions of the Contract the Purchaser may, without prejudice to any other right of action / remedy it may have, deduct from the Contract Price, as liquidated damages, a sum of money @0.25% of the total Contract Price which is attributable to such part of the Goods / the Services / the Works, in consequence of the failure / delay, be put to the intended use, for every day between the scheduled delivery date(s), with any extension of time thereof granted by the Purchaser, and the actual delivery date(s). Provided that the amount so deducted shall not exceed, in the aggregate, 50% of the Contract Price.</p> <p>In addition to above, each breach to the SLA will be counted as one violation. Every additional hour in delay of services will accumulate one more violation. The financial penalties on the SLA will be imposed as per following table.</p> <table><tr><th>Level</th><th>Event</th><th>Financial Penalty</th></tr><tr><td>L1</td><td>Severe</td><td>0.7% of invoice value for each violation</td></tr><tr><td>L2</td><td>Critical</td><td>0.5% of invoice value for each violation</td></tr><tr><td>L3</td><td>High</td><td>0.3% of invoice value for each violation</td></tr><tr><td>L4</td><td>Moderate</td><td>0.1% of invoice value for each violation</td></tr></table> |                                          | Level | Event | Financial Penalty | L1 | Severe | 0.7% of invoice value for each violation | L2 | Critical | 0.5% of invoice value for each violation | L3 | High | 0.3% of invoice value for each violation | L4 | Moderate | 0.1% of invoice value for each violation |
| Level                                                                                                                         | Event                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Financial Penalty                        |       |       |                   |    |        |                                          |    |          |                                          |    |      |                                          |    |          |                                          |
| L1                                                                                                                            | Severe                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 0.7% of invoice value for each violation |       |       |                   |    |        |                                          |    |          |                                          |    |      |                                          |    |          |                                          |
| L2                                                                                                                            | Critical                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 0.5% of invoice value for each violation |       |       |                   |    |        |                                          |    |          |                                          |    |      |                                          |    |          |                                          |
| L3                                                                                                                            | High                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 0.3% of invoice value for each violation |       |       |                   |    |        |                                          |    |          |                                          |    |      |                                          |    |          |                                          |
| L4                                                                                                                            | Moderate                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 0.1% of invoice value for each violation |       |       |                   |    |        |                                          |    |          |                                          |    |      |                                          |    |          |                                          |

## **FUNCTIONAL REQUIREMENT OF MANAGED SERVICES**

### **1. BRIEF SCOPE OF WORK**

- i. PITB is interested in a long term “preferred Vendor” relationship with an innovative market-leading Solution Provider for Wi-Fi compatible with current integrated technologies and scalable for future extension/ expansion. It is intended to have these system/ application modules, products and components on long-term lease/Rental basis i.e. three (3) years. PITB, however reserves the right to acquire components outside this relationship where the Solution Provider does not offer a suitable product or service that meets the project needs. The relationship may also be terminated in the event that the vendor or its product lines fail to hold a leading market position that is relevant to evolving needs of PITB.
- ii. At the time of installation and commissioning, Selected Bidder must provide comprehensive survey documentation of Access Points deployments laid including diagrams, labelling, schematics, and configuration, SOPs, as part of Scope of Work.
- iii. Operation and maintenance of the equipment infrastructure will be the sole responsibility of the selected bidder.

### **2. PRE-DEPLOYMENT ACTIVITIES:**

Comprehensive sites survey of all the proposed locations will be completed within 30 days of issuance of LOA. The survey should cover, but not limited to, following aspects:

- i. At least 70% of geographical area will be covered with minimum of 60% signal strength for achievable 10Mbps data rate per user.
- ii. Frequency/ traffic analysis in each area using purpose specific spectrum / traffic analyzer tools.
- iii. Wi-Fi Channel designing and allocation for each AP.
- iv. Design reflecting the placement of Wi-Fi equipment on site maps.
- v. Heat map of building / area.
- vi. Network switches placement and network low level design and termination points at each cell.

### **3. DEPLOYMENT ACTIVITIES:**

- i. Detailed implementation plan shall be provided within seven (07) days from the date of acceptance of site surveys and BOQ are finalized / accepted by PITB.
- ii. Selected bidder will provide complete solution of network integration including deployment & configuration.
- iii. If the Selected Bidder do not meet the requirements as per the survey report submitted on which the BoQ was finalized, then the requirement shall be met on Selected Bidder’s cost.

### **4. POST-DEPLOYMENT ACTIVITIES:**

- i. Passive / civil work, engineering services and the related passive equipment will be provided by selected bidder. And selected bidder must reinstate the civil work at each site.
- ii. The deployment of all sites must be completed in three (3) months times upon issuance of LOA from all aspects and service delivery shall be started.
- iii. Selected bidder will establish centralized NOC by placing three (3) residential engineers at three different regions.
- iv. APs must be POE and backup power of 2h must be provided for all switches included access, Aggregation and core switch/AC in POP.

## **5. NETWORK COMMISSIONING REQUIREMENT**

Network topology will be based on interconnected indoor, outdoor APs through I2/I3 switches. The selected bidder must design and configure:

- i. Redundant placement of Controllers i.e. 1+1 will be placed in each city as required.
- ii. Centralized controller will register, monitor and troubleshoot all APs of its respective Zones.
- iii. Separate Captive portal or centralized Captive portal will be used to authenticate user locally through the local authentication server if needed.
- iv. AP should be deployed through RF planning for frequency/ traffic analysis in each area using some spectrum/ traffic analyzer tools, Wi-Fi Channel designing and allocation for each AP, configuration parameters for each AP.
- v. Layer 2 switches will be installed in order to provide connectivity and power to all the AP within the defined cell. These switches will be isolated from any other network.
- vi. One or (1+1) Layer 3 switch will be installed for each aggregation site, all layer 2 switch will then be terminated on layer 3 switch.
- vii. Layer 3 switch will be virtually connected to centralized location of PITB in Arfa Software Technology Park, Lahore, to control the access of internet as well as local switch(s).
- viii. Network should be configure in order to support dual stack i.e. IPv4 and IPv6.
- ix. Separate deployment of back haul connectivity through fiber/ copper cable/ wireless bridges.
- x. Selected bidder will provide complete solution of network integration including deployment, configuration integration with existing network, setting up server and configuring as per the given requirements.
- xi. NMS Comprehensive online portal: - To monitor Availability of Aps, Network Quality Statistics, Error escalation rules etc.

## **6. PROJECT EXECUTION REQUIREMENTS**

- i. Payments will be made on lump sum as per the agreed terms; however the Selected Bidder will be solely responsible for deploying system/equipment and to maintain warranties and provisioning of services for up to three (03) years.
- ii. Selected bidder must design and deploy network configuration plan along with IPv4 and IPv6 configuration design and submit/ present the same for the approval to PITB.
- iii. After complete site surveys, BoQ will be finalized for each site as per the site requirement and will be made part of contract agreement through an Amendment.
- iv. Quoted equipment/ system/ services prices will be locked for and will remain valid throughout the project life, i.e. for three (3) years. Any new item/ part/ services acquired for new/ additional site (s) or to expand the service coverage area at any of the sites, the new item/ part/ services will be amortized and will be paid to the selected bidder within mutually agreed timelines.
- v. If the Selected Bidder do not meet the requirements as per the survey report submitted on which the BoQ was finalized, then the requirement shall be met on Selected Bidder's cost.

## **7. MINIMUM REQUIREMENTS FOR SERVICE LEVEL AGREEMENT**

Following requirements for SLA apply to the scope of work defined in this RFP:

- i. Selected Bidder shall ensure that all equipment (items), its parts and software's supplied are new (non-refurbished and not reaching end of life and end of support before 3 years) and free from any sort of defects.
- ii. Bidders shall provide 24 x 7 services and online support to the PITB as and when required for the system in place.

- iii. The SLA will be reviewed bi-annually (every 6 months) after the commissioning of equipment at site(s) as per the Project Implementation Plan (PIP).
- iv. Bidders are expected to nominate team in their Service Centers in every city where system is in place.
- v. The backup of an item and any of its parts with same specification shall be provided as per the table below.

| Level | Event    | Description                                                                                                           | Maximum time to provide backup |
|-------|----------|-----------------------------------------------------------------------------------------------------------------------|--------------------------------|
| L1    | Severe   | Outage of core/Aggregation site equipment, effecting services of the respective cell(s).                              | 30 minutes                     |
| L2    | Critical | Outage of core/ Aggregation site equipment.                                                                           | 2 hours                        |
| L3    | High     | Outage of core equipment in a defined cell.                                                                           | 4 hours                        |
| L4    | Moderate | Outage of end node (AP) service (s) in a cell effecting services of end user. Including active and passive component. | 6 hours                        |

- vi. Subsequent to each fault, the selected bidder must provide a report on the nature of the fault, the action taken to correct it, and the time to restore service with some online management software. Should there be more than one fault during any calendar month, a single report covering all fault in that month will be sufficient.
- vii. It will be the responsibility of selected bidder to maintain the entire network after deployment for the contract period.
- viii. Each breach to the SLA will be counted as one violation. Every additional hour in delay of services will accumulate one more violation. The financial penalties on the SLA will be imposed as per following table.

| Level | Event    | Financial Penalty                        |
|-------|----------|------------------------------------------|
| L1    | Severe   | 0.7% of invoice value for each violation |
| L2    | Critical | 0.5% of invoice value for each violation |
| L3    | High     | 0.3% of invoice value for each violation |
| L4    | Moderate | 0.1% of invoice value for each violation |

**Note: Financial Penalty as per the defined SLA shall be calculated based on the Complaints lodged/logged by representative of respective site or as reported by NMS into CRM and shall be applied.**

**8. MINIMUM PRODUCT FEATURE RATING**

Following specifications of equipment are base line specifications for the equipment to be deployed. However, payments shall only be against managed services. Whereas, equipment's deployment, functioning, continuous operation ability etc. shall be the sole responsibility of the selected bidder.

| Equipment                             | Description                                                                                                                                                                                                     | Compliance |
|---------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| 1. Wireless LAN Controller (Hardware) | Supports redundant supervisor engines and N+1 fabric modules redundancy                                                                                                                                         |            |
|                                       | Must support IEEE 802.11 a/b/g/n/ac                                                                                                                                                                             |            |
|                                       | Integrated Wired and Wireless 802.1x User Authentication                                                                                                                                                        |            |
|                                       | Rogue device scan, identification, defense, and countermeasures, which includes dynamic blacklist configuration and detection of rogue APs, STAs, and network attacks.                                          |            |
|                                       | Active-active and active standby failover                                                                                                                                                                       |            |
|                                       | Support locating AeroScout and Ekahau tags                                                                                                                                                                      |            |
|                                       | 10G interface: Support                                                                                                                                                                                          |            |
|                                       | Support security of Local Forwarding. Should support DHCP Snooping, DAI (Dynamic ARP Inspection) , IPSG (IP Source Guard) bogus DHCP server attack defense in local forwarding mode. Should support SDN         |            |
| 2. Access Points (Indoor)             | Controller based High performance enterprise class AP's with Dual Radio (POE)                                                                                                                                   |            |
|                                       | Must Support IEEE 802.11 n/ac                                                                                                                                                                                   |            |
|                                       | Support 3x3 MIMO and 3 spatial streams                                                                                                                                                                          |            |
|                                       | Support STBC,LDPC,MLD,MRC and other technology to enhance signal strength                                                                                                                                       |            |
|                                       | Support 802.11h(DFS) and automatically avoid radar channel                                                                                                                                                      |            |
|                                       | Bidder must quote only Wi-Fi CERTIFIEDTM products                                                                                                                                                               |            |
|                                       | Supports 4kV surge protection on network ports                                                                                                                                                                  |            |
|                                       | Operating temperature: -10°C to 50°C                                                                                                                                                                            |            |
|                                       | Support service holding function when CAPWAP (Control and Provisioning of Wireless Access Point) link down, new users can also access network.                                                                  |            |
|                                       | Must Supports wireless intrusion detection system (WIDS), including rogue AP and STA detection, attack detection, STA/AP blacklist and white list. Support load balancing based on user number and data traffic |            |
|                                       | Support security of Local Forwarding. AP supports DHCP Snooping, DAI (Dynamic ARP Inspection) , IPSG (IP Source Guard) bogus DHCP server attack defense in local forwarding mode                                |            |

|                                               |                                                                                                                                                                                                                |  |
|-----------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| 3. Access Points<br>(Outdoor)                 | Complies with IEEE 802.11n/ac and passed the certification of Wi-Fi Alliance                                                                                                                                   |  |
|                                               | Supports 3x3 MIMO                                                                                                                                                                                              |  |
|                                               | AC dual-link backup                                                                                                                                                                                            |  |
|                                               | Support external antennas both in 2.4G and 5G                                                                                                                                                                  |  |
|                                               | Provide a built-in 5 kA feeder surge protector in RF ports and requires no external surge protective devices, which simplifies installation and lowers costs                                                   |  |
|                                               | Support STBC, LDPC, MLD, MRC and other technology to enhance signal strength                                                                                                                                   |  |
|                                               | Support security of Local Forwarding. AP supports DHCP Snooping, DAI (Dynamic ARP Inspection), IPSPG (IP Source Guard) bogus DHCP server attack defense in local forwarding mode                               |  |
|                                               | Operating temperature :-40~60°C                                                                                                                                                                                |  |
|                                               | Ingress protection >=IP67                                                                                                                                                                                      |  |
|                                               | Support power-off alarm. AP can ensure normal CPU operating in 15 ms after a power failure on an AP to report a power failure alarm                                                                            |  |
|                                               | Support service holding function when CAPWAP link down, new users can also access network.                                                                                                                     |  |
| 4. NMS (Network Management tool/<br>software) | Real time monitoring                                                                                                                                                                                           |  |
|                                               | Alerts                                                                                                                                                                                                         |  |
|                                               | Reporting                                                                                                                                                                                                      |  |
|                                               | Syslog                                                                                                                                                                                                         |  |
|                                               | Multiple views i.e. separate view of each site to monitor the selected nodes as per requirements.                                                                                                              |  |
|                                               | Capable of importing maps for each view.                                                                                                                                                                       |  |
|                                               | The management software provides rights- and domain-based management on APs and authenticates APs, not requiring participation of the AC.                                                                      |  |
|                                               | The management software provides a complete solution to detect, identify, and classify rogue devices and remotely notify users. The software can also obtain required information from massive AP information. |  |
|                                               | Should provide end node tracking with AP address and client IP and MAC address                                                                                                                                 |  |
|                                               |                                                                                                                                                                                                                |  |
| 5. Layer 2 Switch                             | 24 port layer 2 switch                                                                                                                                                                                         |  |
|                                               | Support for 10/100/1000 Base-T                                                                                                                                                                                 |  |
|                                               | Support for Guest VLAN                                                                                                                                                                                         |  |
|                                               | Support Super VLAN for VLAN aggregation                                                                                                                                                                        |  |
|                                               | SEP/REP or equivalent                                                                                                                                                                                          |  |
|                                               | Support policy VLAN                                                                                                                                                                                            |  |
|                                               | Support for monitor link                                                                                                                                                                                       |  |
|                                               | Dying Gasp power-off alarm notification                                                                                                                                                                        |  |
|                                               | Two optical interface                                                                                                                                                                                          |  |

|                                |                                                                                                                                                                                                                                                                                                               |  |
|--------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| 6. Layer 3 Switch              | 24 port layer 3 switch                                                                                                                                                                                                                                                                                        |  |
|                                | Support for 10/100/1000 Base-T                                                                                                                                                                                                                                                                                |  |
|                                | Two optical interface                                                                                                                                                                                                                                                                                         |  |
|                                | 10G interface support                                                                                                                                                                                                                                                                                         |  |
|                                | Support for Controllable Multicast                                                                                                                                                                                                                                                                            |  |
|                                | Broadcasting storm control under VLAN                                                                                                                                                                                                                                                                         |  |
|                                | ALS: Automatic Laser Shutdown                                                                                                                                                                                                                                                                                 |  |
|                                | Optical transceiver of 10KM                                                                                                                                                                                                                                                                                   |  |
|                                | AHM: Advanced Hibernation Management                                                                                                                                                                                                                                                                          |  |
|                                | Support of routing protocol, PBR (policy based routing)                                                                                                                                                                                                                                                       |  |
|                                |                                                                                                                                                                                                                                                                                                               |  |
| 7. Internet Bandwidth          | 2000/ CIR Mbps                                                                                                                                                                                                                                                                                                |  |
| 8. Network management software | Network management software to monitor all cell sites and traffic flows along with log                                                                                                                                                                                                                        |  |
| 9. User management software    | Administrators and guest management personnel can manually create guest accounts. Administrators can create a single visitor account or guest accounts in batch. Supports guest account export and printing and notification through emails and Short Messaging Service (SMS) messages. Authentication system |  |

**Note: Aforementioned mandatory requirements applies to each LOT thereafter.**

## **PROPOSED LOCATION FOR WI-FI HOTSPOTS**

### **LOT # 1**

| <b>CITY OF LAHORE</b>              |                                            |
|------------------------------------|--------------------------------------------|
| <b>SR NO</b>                       | <b>SITE NAME</b>                           |
| <b>METRO STATIONS</b>              |                                            |
| <b>1</b>                           | GAJJU MATAH                                |
| <b>2</b>                           | DHULAM KHURD                               |
| <b>3</b>                           | YOUHANABAD                                 |
| <b>4</b>                           | NISHTAR                                    |
| <b>5</b>                           | ATTARI DARBAR                              |
| <b>6</b>                           | KAMAHAN                                    |
| <b>7</b>                           | CHUNGI AMMAR SADHU                         |
| <b>8</b>                           | GHAZI CHOWK                                |
| <b>9</b>                           | QAINCHI                                    |
| <b>10</b>                          | ITTEFAQ                                    |
| <b>11</b>                          | NASEERABAD                                 |
| <b>12</b>                          | MODEL TOWN                                 |
| <b>13</b>                          | KALMA                                      |
| <b>14</b>                          | GADDAFI                                    |
| <b>15</b>                          | KENAL                                      |
| <b>16</b>                          | ICHRA                                      |
| <b>17</b>                          | SHAMA                                      |
| <b>18</b>                          | QARTABA                                    |
| <b>19</b>                          | JANAZGAH                                   |
| <b>20</b>                          | MAO                                        |
| <b>21</b>                          | SECRETARIAT                                |
| <b>22</b>                          | DISTRICT COURTS                            |
| <b>23</b>                          | BHAATI                                     |
| <b>24</b>                          | AZADI                                      |
| <b>25</b>                          | TIMBER MARTKET                             |
| <b>26</b>                          | NIAZI CHOWK                                |
| <b>27</b>                          | SHAH DRA.                                  |
| <b>UNIVERSITIES &amp; COLLEGES</b> |                                            |
| <b>28</b>                          | PUNJAB UNIVERSITY                          |
| <b>29</b>                          | UET                                        |
| <b>30</b>                          | GCU                                        |
| <b>31</b>                          | UNIVERSITY OF HEALTH SCIENCE               |
| <b>32</b>                          | FC CU                                      |
| <b>33</b>                          | UNIVERSITY OF EDUCATION                    |
| <b>34</b>                          | KING EDWARD MEDICAL UNIVERSITY             |
| <b>35</b>                          | KINAIRD COLLEGE UNIVERSITY                 |
| <b>36</b>                          | UNIVERSITY OF VETERINARY & ANIMAL SCIENCES |
| <b>37</b>                          | ALLAMA IQBAL MEDICAL COLLEGE               |
| <b>38</b>                          | ISLAMIA COLLEGE                            |
| <b>39</b>                          | GOVT. COLLEGE OF SCIENCE                   |
| <b>40</b>                          | GOVT. COLLEGE OF HOME ECONOMICS            |
| <b>41</b>                          | MAO COLLEGE                                |
| <b>42</b>                          | GOVT. DIYAL SINGH COLLEGE                  |

|                  |                                    |
|------------------|------------------------------------|
| 43               | GOVT. ISLALMIA COLLEGE CIVIL LINES |
| 44               | GOVT. ISLAMIA COLLEGE RAILWAY ROAD |
| 45               | GOVT. SCIENCE COLLEGE.             |
| 46               | APWA COLLEGE                       |
| 47               | FATIMA JINNAH MEDICAL COLLEGE      |
| <b>STATIONS</b>  |                                    |
| 48               | AIR PORT                           |
| 49               | RAILWAY STATION LAHORE             |
| 50               | RAILWAY STATION LAHORE CANTT.      |
| 51               | BADAMI BAGH BUS STAND              |
| 52               | BUS STAND CHOWK YATEEM KHANA       |
| 53               | BUS STOP R.A BAZAR                 |
| 54               | BUS STOP SANDA                     |
| 55               | BUS STOP THOKAR NIAZ BAIG          |
| <b>HOSPITALS</b> |                                    |
| 56               | MAYO HOSPITAL                      |
| 57               | ITTAFaq HOSPITAL                   |
| 58               | CHILDREN HOSPITAL                  |
| 59               | SERVICES HOSPITAL                  |
| 60               | PUNJAB INSTITUTE OF CARDIOLOGY     |
| 61               | SHAIKH ZAYED HOSPITAL              |
| 62               | GENERAL HOSPITAL                   |
| 63               | GULAB DEVI HOSPITAL                |
| 64               | LADY WILLINGDON HOSPITAL           |
| 65               | SIR GANGA RAM HOSPITAL             |
| <b>PARKS</b>     |                                    |
| 66               | BAGH-E-JINNAH                      |
| 67               | MODEL TOWN PARK                    |
| 68               | GULSHAN-E-IQBAL PARK               |
| 69               | HUZOORI PARK                       |
| 70               | JILANI PARK                        |
| 71               | NATIONAL BANK PARK                 |
| 72               | NAWAZ SHAREEF PARK                 |
| 73               | JALLO PARK                         |
| 74               | LAHORE ZOO                         |
| 75               | LAHORE ZOO SAFARI                  |
| 76               | MINTO PARK                         |
| 77               | LAHORE FORT                        |
| <b>OFFICES</b>   |                                    |
| 78               | CIVIL SECRETARIAT                  |
| 79               | P & D DEPARTMENT                   |
| 80               | OLD PND DEPARTMENT                 |
| 81               | DCO OFFICE                         |
| 82               | BISE LAHORE                        |
| 83               | DGPR                               |
| 84               | PRESS CLUB SHIMLA PAHARI           |
| 85               | CPO                                |
| 86               | LHC                                |
| 87               | GPO                                |
| 88               | DISTRICT COURT                     |
| 89               | PUNJAB ASSEMBLY                    |

|                |                                       |
|----------------|---------------------------------------|
| 90             | PUNJAB PUBLIC SERVICE COMMISSION      |
| 91             | LDA                                   |
| 92             | SESSION COURT                         |
| 93             | MODEL TOWN COURT                      |
| 94             | MANAGEMENT & PROFESSIONAL DEVELOPMENT |
| 95             | NEPA                                  |
| 96             | TRANSPORT HOUSE                       |
| 97             | GADAFFI STADIUM                       |
| 98             | EXCISE & TAXATION (FARID KOT HOUSE)   |
| <b>MARKETS</b> |                                       |
| 99             | MAIN MARKET GULBERG                   |
| 100            | ANARKALI                              |
| 101            | LINK ROAD MODEL TOWN                  |
| 102            | PANORAMA                              |
| 103            | LIBERTY MARKET                        |
| 104            | Y-BLOCK DHA MARKET                    |
| 105            | AURIGA SHOPPING CENTER                |
| 106            | BARKAT MARKET                         |
| 107            | SHADMAN MARKET                        |
| 108            | ICCHRA                                |
| 109            | SHAH ALAM MARKET                      |
| 110            | URDU BAZAR                            |
| 111            | MOON MARKET GUSHAN RAVI               |
| 112            | MOON MARKET ALLAMA IQBAL TOWN         |
| 113            | KAREEM BLOCK MARKET                   |
| 114            | FOOD STREET LAHORE FORT               |
| 115            | M.M ALAM ROAD MARKET                  |

## LOT # 2

| <b>CITY OF RAWALPINDI</b>                         |                                |
|---------------------------------------------------|--------------------------------|
| SR. NO.                                           | SITE NAME                      |
| <b>UNIVERSITIES &amp; COLLEGES</b>                |                                |
| 1                                                 | FATIMA JINNAH WOMEN UNIVERSITY |
| 2                                                 | UNIVERSITY OF ARID AGRICULTURE |
| 3                                                 | RAWALPINDI MEDICAL COLLEGE     |
| <b>MARKETS</b>                                    |                                |
| 4                                                 | SADAR MARKET                   |
| 5                                                 | RAJA BAZAR                     |
| 6                                                 | TENCH BHATA                    |
| 7                                                 | FAIZABAD                       |
| 8                                                 | PIR WADHAI                     |
| 9                                                 | AL-GHANI MARKET                |
| 10                                                | MAIN MARKET                    |
| <b>METRO BUS STATIONS ( 14 ISL &amp; 10 RWP )</b> |                                |
| 11                                                | IJP ROAD                       |
| 12                                                | POTHOHAR ROAD                  |
| 13                                                | KHYABAN-E-JOHAR                |
| 14                                                | FAIZ AHMED FAIZ ROAD           |

|                  |                                              |
|------------------|----------------------------------------------|
| 15               | KASHMIR HIGHWAY                              |
| 16               | CHAMMAN ROAD                                 |
| 17               | IBN-E-SINA ROAD                              |
| 18               | KATCHEHRI STATION                            |
| 19               | CENTAURUS                                    |
| 20               | SAUDI PAK TOWER                              |
| 21               | 7TH AVENUE                                   |
| 22               | SHAHEED-E-MILLAT ROAD                        |
| 23               | PARADE GROUND                                |
| 24               | SECRETARIAT                                  |
| 25               | <b>SADDAR</b>                                |
| 26               | MARRIR CHOWK                                 |
| 27               | LIAQAT BAGH                                  |
| 28               | COMMITTEE CHOWK                              |
| 29               | WARIS KHAN                                   |
| 30               | HOSPITAL                                     |
| 31               | REHMANABAD                                   |
| 32               | 6TH ROAD                                     |
| 33               | SHAMSABAD                                    |
| 34               | FAIZABAD                                     |
| <b>HOSPITALS</b> |                                              |
| 35               | BENAZIR BHUTTO HOSPITAL                      |
| 36               | EMERGENCY DEPARTMENT                         |
| 37               | FATIMA MEMORIAL HOSPITAL                     |
| <b>PARKS</b>     |                                              |
| 38               | RAWALPINDI CRICKET STADIUM                   |
| 39               | KRL CRICKET STADIUM                          |
| 40               | MUNICIPAL FOOTBALL STADIUM, SATELLITE TOWN   |
| 41               | JINNAH PARK, NEAR KACHARI CHOWK, CIVIL LINES |
| 42               | ROMI PARK, PESHAWAR ROAD                     |
| 43               | LIAQAT BAGH                                  |
| 44               | NAWAZ SHARIF MARK                            |
| <b>OTHERS</b>    |                                              |
| 45               | AIRPORT                                      |
| 46               | DISTRICT COURT RAWALPINDI                    |
| 47               | RAILWAY STATION                              |

## LOT # 3

|                          |                                                               |
|--------------------------|---------------------------------------------------------------|
| <b>CITY OF MULTAN</b>    |                                                               |
| <b>SR. NO.</b>           | <b>SITE NAME</b>                                              |
| <b>MAJOR ATTRACTIONS</b> |                                                               |
| 1                        | GHANTA GHAR CLOCK TOWER MULTAN                                |
| 2                        | TOMB OF SHAH RUKN-E-ALAM MULTAN                               |
| 3                        | MAUSOLEUM OF HAZRAT BAHU-UD-DIN ZAKARIYA                      |
| 4                        | MAUSOLEUM OF SHAH RUKN-E-ALAM BEAUTIFUL AND HISTORIC BUILDING |
| 5                        | MAUSOLEUM OF SHAH SHAMS SABZWARI                              |
| 6                        | THE CITY HALL, MULTAN MUNICIPAL CORPORATION                   |
| 7                        | MULTAN ARTS COUNCIL BUILDING AND EVENTS                       |

|                           |                                                            |
|---------------------------|------------------------------------------------------------|
| <b>HOSPITALS</b>          |                                                            |
| <b>8</b>                  | NISHTAR HOSPITAL MULTAN                                    |
| <b>9</b>                  | MULTAN INSTITUTE OF CARDIOLOGY (MIC) (GOVERNMENT HOSPITAL) |
| <b>10</b>                 | CIVIL HOSPITAL MULTAN (GOVERNMENT HOSPITAL)                |
| <b>11</b>                 | BURN UNIT AND TRAUMA CENTRE (GOVERNMENT HOSPITAL)          |
| <b>12</b>                 | FATIMA JINNAH HOSPITAL GHANTA GHAR (GOVERNMENT HOSPITAL)   |
| <b>COLONIAL BUILDINGS</b> |                                                            |
| <b>13</b>                 | DISTRICT GOVERNMENT BUILDINGS                              |
| <b>SPORTS</b>             |                                                            |
| <b>14</b>                 | MULTAN CRICKET STADIUM                                     |
| <b>15</b>                 | QASIM BAGH STADIUM                                         |
| <b>16</b>                 | AYUB STADIUM                                               |
| <b>17</b>                 | RAILWAY GROUND                                             |
| <b>18</b>                 | MCC GROUND                                                 |
| <b>MARKETS</b>            |                                                            |
| <b>19</b>                 | SADDAR BAZAR                                               |
| <b>20</b>                 | SARAFI MARKET                                              |
| <b>21</b>                 | HUSSAIN AGAHI BAZAR                                        |
| <b>22</b>                 | PURANA SHUJABAT ROAD BAZAR                                 |
| <b>23</b>                 | GARDEZI MARKET                                             |
| <b>24</b>                 | D-MARKET (SHAH RUKN-E-ALAM COLONY)                         |
| <b>25</b>                 | GULSHAN MARKET                                             |
| <b>PARKS AND GARDENS</b>  |                                                            |
| <b>26</b>                 | SHAH SHAMS PARK                                            |
| <b>27</b>                 | JINAH PARK (SHAH RUKN-E-ALAM COLONY)                       |
| <b>28</b>                 | JINNAH WATER PARK                                          |
| <b>OTHERS</b>             |                                                            |
| <b>29</b>                 | DISTRICT COURT MULTAN                                      |
| <b>30</b>                 | RAILWAY STATION                                            |

## **FORMS & OTHER REQUIRED DOCUMENTS**

### **ANNEXURE-B**

#### **Technical Proposal Submission Form**

[Location, Date]

To     \_(Name and address of Client / Purchaser)\_

Dear Sir,

We, the undersigned, offer to provide the \_(insert title of assignment)\_ in accordance with your Request for Proposal/Tender Document No.\_\_\_\_\_ dated \_(insert date)\_ and our Proposal. We are hereby submitting our Proposal, which includes the Technical Proposal and the Financial Proposal sealed in two separate envelopes.

We undertake, if our Proposal is accepted, to provide supply of \_\_\_\_\_related to the assignment.

We also confirm that the Government of Pakistan / Punjab has not declared us, or any, ineligible on charges of engaging in corrupt, fraudulent, collusive or coercive practices. We furthermore, pledge not to indulge in such practices in competing for or in executing the Contract, and we are aware of the relevant provisions of the Proposal Document.

We understand you are not bound to accept any Proposal you receive.

We remain,

Yours sincerely,

Authorized Signature (Original)

(In full and initials)

Name and Designation of Signatory

Name of Firm

Address

**ANNEXURE-C**

**Financial Proposal Submission Form (Part of Financial Bid Envelope)**

[Location, Date]

To       \_(Name and address of Client / Purchaser)\_

Dear Sir,

We, the undersigned, offer to provide the \_(Insert title of assignment)\_ in accordance with your Request for Proposal No.\_\_\_\_\_ dated \_(insert date)\_ and our Technical Proposal. Our attached Financial Proposal is for the sum of \_(insert amount in words and figures)\_. This amount is inclusive of all taxes.

Our Financial Proposal shall be binding upon us up to expiration of the validity period of the Proposal, i.e. before the date indicated in \_\_\_\_\_ of the Proposal Data Sheet.

We also declare that the Government of Pakistan / Punjab has not declared us or any Sub-Contractors for any part of the Contract, ineligible on charges of engaging in corrupt, fraudulent, collusive, or coercive practices. We furthermore, pledge not to indulge in such practices in competing for or in executing the Contract, and are aware of the relevant provisions of the Proposal Document.

We understand you are not bound to accept any Proposal you receive.

Signed

In the capacity of:

Duly authorized to sign the proposal on behalf of the Applicant.

Date:

**ANNEXURE-D****Price Schedule/ Financial Cost Sheet for Lot # 1****Wi-Fi Hotspots in Lahore**

| Sr. No.                    | Component Description            | No. of units  | Price per unit (Excluding Tax) PKR | Tax Amount per unit (PKR) | Price per unit (Incl. Tax) PKR | Total Cost (No. of units * Per unit price incl. taxes) |
|----------------------------|----------------------------------|---------------|------------------------------------|---------------------------|--------------------------------|--------------------------------------------------------|
| 1                          | Managed Services (SLA) Per month | 115 locations |                                    |                           |                                | A                                                      |
| 2                          | Bandwidth (1 Mbps per month)     | 115 locations |                                    |                           |                                | B                                                      |
| Total Bid cost for 3 years |                                  |               |                                    |                           |                                | $X=(A+B)*36$                                           |

**NOTE:**

- (i) X will determine the total bid cost for each Lot.
- (ii) Prices must be quoted for all items under this Lot.
- (iii) Hardware quoted must be legally imported in Pakistan after paying all taxes.
- (iv) Payment against above services shall be made on as per actual basis.
- (v) The Purchaser reserves exclusive rights to increase / decrease the quantities of the Services mentioned vide this tender document.
- (vi) The Framework Contract duration shall be for the period of three (3) years starting from the issuance of LOA, renewable on yearly basis based on provisioning of satisfactory services / goods by the Contractor, needs, requirements and approved budgetary provisions of the Purchaser.
- (vii) Managed Services (SLA) is for whole project.

Total Cost (in words) Rs. \_\_\_\_\_

**Required information related to cost breakup for the sake of information:**

| Sr. No.                         | Item/Component Description                       | No. of units | Price per unit (Excluding Tax) PKR | Tax Amount per unit (PKR) | Price per unit (Incl. Tax) PKR | Total Cost (No. of units * Per unit price incl. taxes) |
|---------------------------------|--------------------------------------------------|--------------|------------------------------------|---------------------------|--------------------------------|--------------------------------------------------------|
| <b>ACTIVE/PASSIVE EQUIPMENT</b> |                                                  |              |                                    |                           |                                |                                                        |
| 1                               | No. of Access Points for 115 Locations           |              |                                    |                           |                                |                                                        |
| 2                               | Passive Work Network Per Location                |              |                                    |                           |                                |                                                        |
| 3                               | Passive Work Electric Per location including UPS |              |                                    |                           |                                |                                                        |

|   |                                       |  |  |  |  |  |
|---|---------------------------------------|--|--|--|--|--|
| 4 | Aggregation Site including everything |  |  |  |  |  |
| 5 | Establishment of NOC                  |  |  |  |  |  |

**NOTE: Cost breakdown required in above table is only for the purchaser's own internal working and not to be included in total bid price. No payments are to be made for components mentioned in above table. Payments shall only be made against Managed Services on as per actual basis.**

Date \_\_\_\_\_

Signature of authorized person

Name:

(Company Seal)

\_\_\_\_\_

In the capacity of

Duly authority by

**Note: No cutting or overwriting is allowed. Any cutting or overwriting will lead to rejection of the financial bid.**

**Price Schedule/ Financial Cost Sheet for Lot # 2**

**Wi-Fi Hotspots in Rawalpindi**

| Sr. No.                    | Component Description            | No. of units | Price per unit (Excluding Tax) PKR | Tax Amount per unit (PKR) | Price per unit (Incl. Tax) PKR | Total Cost (No. of units * Per unit price incl. taxes) |
|----------------------------|----------------------------------|--------------|------------------------------------|---------------------------|--------------------------------|--------------------------------------------------------|
| 1                          | Managed Services (SLA) Per month | 47 locations |                                    |                           |                                | A                                                      |
| 2                          | Bandwidth (1 Mbps per month)     | 47 locations |                                    |                           |                                | B                                                      |
| Total Bid cost for 3 years |                                  |              |                                    |                           |                                | $X=(A+B)*36$                                           |

**NOTE:**

- (i) X will determine the total bid cost for each Lot.
- (ii) Prices must be quoted for all items under this Lot.
- (iii) Hardware quoted must be legally imported in Pakistan after paying all taxes.
- (iv) Payment against above services shall be made on as per actual basis.
- (v) The Purchaser reserves exclusive rights to increase / decrease the quantities of the Services mentioned vide this tender document.
- (vi) The Framework Contract duration shall be for the period of three (3) years starting from the issuance of LOA, renewable on yearly basis based on provisioning of satisfactory services / goods by the Contractor, needs, requirements and approved budgetary provisions of the Purchaser.
- (vii) Managed Services (SLA) is for whole project.

Total Cost (in words) Rs. \_\_\_\_\_

**Required information related to cost breakup for the sake of information:**

| Sr. No.                           | Item/Component Description                       | No. of units | Price per unit (Excluding Tax) PKR | Tax Amount per unit (PKR) | Price per unit (Incl. Tax) PKR | Total Cost (No. of units * Per unit price incl. taxes) |
|-----------------------------------|--------------------------------------------------|--------------|------------------------------------|---------------------------|--------------------------------|--------------------------------------------------------|
| <b>ACTIVE / PASSIVE EQUIPMENT</b> |                                                  |              |                                    |                           |                                |                                                        |
| 1                                 | No. of Access Points for 47 Locations            |              |                                    |                           |                                |                                                        |
| 2                                 | Passive Work Network Per Location                |              |                                    |                           |                                |                                                        |
| 3                                 | Passive Work Electric Per location including UPS |              |                                    |                           |                                |                                                        |

|   |                                       |  |  |  |  |  |
|---|---------------------------------------|--|--|--|--|--|
| 4 | Aggregation Site including everything |  |  |  |  |  |
| 5 | Establishment of NOC                  |  |  |  |  |  |

**NOTE: Cost breakdown required in above table is only for the purchaser's own internal working and not to be included in total bid price. No payments are to be made for components mentioned in above table. Payments shall only be made against Managed Services on as per actual basis.**

Date \_\_\_\_\_

Signature of authorized person

Name:

(Company Seal)

\_\_\_\_\_

In the capacity of

Duly authority by

**Note: No cutting or overwriting is allowed. Any cutting or overwriting will lead to rejection of the financial bid.**

**Price Schedule/ Financial Cost Sheet for Lot # 3**

**Wi-Fi Hotspots in Multan**

| Sr. No.                    | Component Description            | No. of units | Price per unit (Excluding Tax) PKR | Tax Amount per unit (PKR) | Price per unit (Incl. Tax) PKR | Total Cost (No. of units * Per unit price incl. taxes) |
|----------------------------|----------------------------------|--------------|------------------------------------|---------------------------|--------------------------------|--------------------------------------------------------|
| 1                          | Managed Services (SLA) Per month | 30 locations |                                    |                           |                                | A                                                      |
| 2                          | Bandwidth (1 Mbps per month)     | 30 locations |                                    |                           |                                | B                                                      |
| Total Bid cost for 3 years |                                  |              |                                    |                           |                                | $X=(A+B)*36$                                           |

**NOTE:**

- (i) X will determine the total bid cost for each Lot.
- (ii) Prices must be quoted for all items under this Lot.
- (iii) Hardware quoted must be legally imported in Pakistan after paying all taxes.
- (iv) Payment against above services shall be made on as per actual basis.
- (v) The Purchaser reserves exclusive rights to increase / decrease the quantities of the Services mentioned vide this tender document.
- (vi) The Framework Contract duration shall be for the period of three (3) years starting from the issuance of LOA, renewable on yearly basis based on provisioning of satisfactory services / goods by the Contractor, needs, requirements and approved budgetary provisions of the Purchaser.
- (vii) Managed Services (SLA) is for whole project.

Total Cost (in words) Rs. \_\_\_\_\_

**Required information related to cost breakup for the sake of information:**

| Sr. No.                         | Item/Component Description                       | No. of units | Price per unit (Excluding Tax) PKR | Tax Amount per unit (PKR) | Price per unit (Incl. Tax) PKR | Total Cost (No. of units * Per unit price incl. taxes) |
|---------------------------------|--------------------------------------------------|--------------|------------------------------------|---------------------------|--------------------------------|--------------------------------------------------------|
| <b>ACTIVE/PASSIVE EQUIPMENT</b> |                                                  |              |                                    |                           |                                |                                                        |
| 1                               | No. of Access Points for 30 Locations            |              |                                    |                           |                                |                                                        |
| 2                               | Passive Work Network Per Location                |              |                                    |                           |                                |                                                        |
| 3                               | Passive Work Electric Per location including UPS |              |                                    |                           |                                |                                                        |

|   |                                       |  |  |  |  |  |
|---|---------------------------------------|--|--|--|--|--|
| 4 | Aggregation Site including everything |  |  |  |  |  |
| 5 | Establishment of NOC                  |  |  |  |  |  |

**NOTE: Cost breakdown required in above table is only for the purchaser's own internal working and not to be included in total bid price. No payments are to be made for components mentioned in above table. Payments shall only be made against Managed Services on as per actual basis.**

Date \_\_\_\_\_

Signature of authorized person

Name:

(Company Seal)

\_\_\_\_\_  
In the capacity of

Duly authority by

**Note: No cutting or overwriting is allowed. Any cutting or overwriting will lead to rejection of the financial bid.**

## **ANNEXURE-E**

### **Format for Covering Letter**

To

(Name and address of Purchaser)

**Sub:** \_\_\_\_\_.

Dear Sir,

- a)** Having examined the tender document and Appendixes we, the undersigned, in conformity with the said document, offer to provide the said items / Services on terms of reference to be signed upon the award of contract for the sum indicated as per financial bid.
- b)** We undertake, if our proposal is accepted, to provide the items/services comprise in the contract within time frame specified, starting from the date of receipt of notification of award from the client Department / Office.
- c)** We agree to abide by this proposal for the period of \_\_\_\_ days (as per requirement of the project) from the date of bid opening and it shall remain binding upon us and may be accepted at any time before the expiration of that period.
- d)** We agree to execute a contract in the form to be communicated by the \_(insert name of the Purchaser)\_, incorporating all agreements with such alterations or additions thereto as may be necessary to adapt such agreement to the circumstances of the standard.
- e)** Unless and until a formal agreement is prepared and executed this proposal together with your written acceptance thereof shall constitute a binding contract agreement.
- f)** We understand that you are not bound to accept a lowest or any bid you may receive, not to give any reason for rejection of any bid and that you will not defray any expenses incurred by us in bidding.

\_\_\_\_\_  
Authorized Signatures with Official Seal

**ANNEXURE-F**

**INSTRUCTION FOR PREPARATION OF POWER OF ATTORNEY**

- a)** To be executed by an authorized representative of the bidder.
- b)** The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executants and when it is so required the same should be under common seal affixed in accordance with the required procedure.
- c)** Also, wherever required, the Bidder should submit for verification the extract of the charter documents and documents such as a resolution/power of attorney in favor of the Person executing this Power of Attorney for the delegation of power hereunder on behalf of the Bidder.
- d)** In case the Application is signed by an authorized Director / Partner or Proprietor of the Applicant, a certified copy of the appropriate resolution / document conveying such authority may be enclosed in lieu of the Power of Attorney.

## Format of Power-of-Attorney

### **POWER OF ATTORNEY**

(On Stamp Paper of relevant value)

Know all men by these presents, we (name of the company and address of the registered office) do hereby appoint and authorize Mr. (full name and residential address) who is presently employed with us and holding the position of as our attorney, to do in our name and on our behalf, all such acts, deeds and things necessary in connection with or incidental to our proposal for (name of the project) in response to the tenders invited by the (name of the Purchaser) including signing and submission of all documents and providing information/responses to (name of the Purchaser) in all matters in connection with our Bid.

We hereby agree to ratify all acts, deeds and things lawfully done by our said attorney pursuant to this Power of Attorney and that all acts, deeds and things done by our aforesaid attorney shall and shall always be deemed to have been done by us.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_

For \_\_\_\_\_

(Signature)

(Name, Designation and Address)

Accepted

(Signature)

(Name, Title and Address of the Attorney)

Date:

**ANNEXURE-G**

**UNDERTAKING**

It is certified that the information furnished here in and as per the document submitted is true and correct and nothing has been concealed or tampered with. We have gone through all the conditions of tender and are liable to any punitive action for furnishing false information / documents.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_

Signature

(Company Seal)

\_\_\_\_\_

In the capacity of

Duly authorized to sign bids for and on behalf of:

**ANNEXURE-H**

**(To be submitted on legal stamp paper)**

**AFFIDAVIT**

**(Integrity Pact)**

We \_(Name of the bidder / supplier)\_ being the first duly sworn on oath submit, that Mr. / Ms. \_\_\_\_\_ (if participating through agent / representative) is the agent / representative duly authorized by \_(Name of the bidder company)\_ hereinafter called the Contractor to submit the attached bid to the \_(Name of the Purchaser)\_. Affiant further states that the said M/s (Bidding Firm/Company Name) has not paid, given or donate or agreed to pay, given or donate to any line officer or employee of the \_(Name of the Purchaser)\_ any money or thing of value, either directly or indirectly, for special consideration in the letting of the contract, or for giving undue advantage to any of the bidder in the bidding and in the evaluation and selection of the bidder for contract or for refraining from properly and thoroughly maintaining projects implementations, reporting violation of the contract specification or other forms of non-compliance.

[The Seller/Supplier/Contractor] certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with the Purchaser and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty / support.

[The Seller/Supplier/Contractor] accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty / support. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to the Purchaser under any law, contract or other instrument, be voidable at the option of the Purchaser.

Notwithstanding any rights and remedies exercised by the Purchaser in this regard, [the Seller/Supplier/Contractor] agrees to indemnify the Purchaser for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to the Purchaser in an amount equivalent to ten time the sum of any commission, gratification, bribe, finder's fee or kickback given by [the Seller/Supplier/Contractor] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from the Purchaser.

\_\_\_\_\_  
Signature & Stamp

Subscribed and sworn to me this \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_

\_\_\_\_\_  
Notary Public

## **ANNEXURE-I**

### **BID SECURITY FORM**

**WHEREAS** [Name and Address of the Contractor] (hereinafter called "the Contractor") has submitted Tender against Tender Name \_\_\_\_\_, Tender No.\_\_\_\_\_, (hereinafter called "the Tender") to the [Name and Address of the Purchaser] (hereinafter called "the Purchaser") for the Total Tender Price of PKR (in figures \_\_\_\_\_) (in words \_\_\_\_\_).

AND WHEREAS [Name of the Bank] having registered office at [Address of the Bank] (hereinafter called "the Guarantor") has agreed to give the Contractor a Guarantee;

THEREFORE the Guarantor hereby affirms to bind himself, his successors and his assigns to the Purchaser, for the sum of PKR (in figures \_\_\_\_\_) (in words \_\_\_\_\_) and undertakes to pay to the Purchaser, upon receipt of his written demand(s), any sum(s) as specified by him, not exceeding the above limit in aggregate, without cavil / argument and without the Purchaser having to substantiate / prove or to show grounds / reasons for such claim(s), on the occurrence of any / all of the following conditions:

1. If the Contractor withdraws the Tender during the period of the Tender validity specified by the Contractor on the Tender Form; or
2. If the Contractor does not accept the corrections of his Total Tender Price; or
3. If the Contractor, having been notified of the acceptance of the Tender by the Purchaser during the period of the Tender validity, fails or refuses to furnish the Performance Security, in accordance with the Tender Document.

Provided that the Purchaser shall specify the occurred condition(s) owing to which the said sum is due to him.

Provided further that any demand(s) / claim(s) from the Purchaser shall reach the Guarantor within thirty working days after the expiry of the Guarantee.

This guarantee shall remain valid up to \_\_\_\_\_ or until furnishing of the Performance Security, whichever is later.

Date this \_\_\_\_\_ day of 2015.

### **GUARANTOR**

Signature \_\_\_\_\_  
CNIC # \_\_\_\_\_  
Name \_\_\_\_\_  
Designation \_\_\_\_\_  
Address \_\_\_\_\_

## **ANNEXURE-J**

### **PERFORMANCE SECURITY**

**Issuing Authority:**

**Date of Issuance:**

**Date of Expiry:**

**Claim Lodgment Date: (Must be one month later than the expiry date)**

**WHEREAS** [Name and Address of the Contractor] (hereinafter called "the Contractor") has agreed to supply the Goods and render the Services against Tender Name. \_\_\_\_\_, Tender No. \_\_\_\_\_ (hereinafter called "the Contract") for the Contract Value of PKR (in figures \_\_\_\_\_) (in words \_\_\_\_\_).

AND WHEREAS it has been stipulated in the Tender Document that the successful Contractor shall furnish Performance Security, within twenty eight (28) days of the receipt of the Acceptance Letter (Letter of Acceptance) from the Purchaser, in the form of a Bank Guarantee, issued by a scheduled bank operating in Pakistan, as per this format, for a sum equivalent to Rs. \_\_\_\_\_ (10% of the contract value) valid from the date of issue until all obligations have been fulfilled in accordance with the Contract;

AND WHEREAS [Name of the Bank] having registered office at [Address of the Bank] (hereinafter called "the Guarantor") has agreed to give the Contractor a Guarantee;

THEREFORE the Guarantor hereby affirms to bind himself, his successors and his assigns to the Purchaser, for the sum of PKR (in figures \_\_\_\_\_) (in words \_\_\_\_\_) and undertakes to pay to the Purchaser, upon receipt of his written demand(s), any sum(s) as specified by him, not exceeding the above limit in aggregate, without cavil / argument and without the Purchaser having to substantiate / prove or to show grounds / reasons for such claim(s), on the occurrence of any / all of the following conditions:

1. If the Contractor commits a default under the Contract;
2. If the Contractor fails to fulfill any of the obligations under the Contract;
3. If the Contractor violates any of the provisions of the Contract.

Provided that the Purchaser shall specify the occurred condition(s) owing to which the said sum is due to him.

Provided further that any demand(s) / claim(s) from the Purchaser shall reach the Guarantor within thirty working days after the expiry of the Guarantee.

This guarantee shall remain valid up to \_\_\_\_\_ or until expiry of warranties / support period or all obligations have been fulfilled in accordance with the Contract, **whichever is later.**

Date this \_\_\_\_\_.

### **GUARANTOR**

Signature \_\_\_\_\_

CNIC # \_\_\_\_\_

Name \_\_\_\_\_

Designation \_\_\_\_\_

Address \_\_\_\_\_

## **ANNEXURE-K**

### **Financial Capacity of the Bidder**

Additionally, the following financial data form shall be filled out for the Bidder. The Purchaser reserves the right to request additional information about the financial capacity of the Bidder. A Bidder that fails to demonstrate through its financial records that it has the financial capacity to perform the required Supply/Services may be disqualified.

| Financial Information              | Historical information for the previous three years<br>(most recent to oldest in (PAK Rupees)) |                  |               |
|------------------------------------|------------------------------------------------------------------------------------------------|------------------|---------------|
|                                    | Year 1<br>(Year)                                                                               | Year 2<br>(Year) | Year 3 (Year) |
| Information from Balance Sheet:    |                                                                                                |                  |               |
| (1) Total Assets (TA)              |                                                                                                |                  |               |
| (2) Current Assets (CA)            |                                                                                                |                  |               |
| (3) Total Liabilities (TL)         |                                                                                                |                  |               |
| (4) Current Liabilities (CL)       |                                                                                                |                  |               |
| Information from Income Statement: |                                                                                                |                  |               |
| (5) Total Revenue (TR)             |                                                                                                |                  |               |
| (6) Profits before Taxes<br>(PBT)  |                                                                                                |                  |               |
| Net Worth (1) – (3)                |                                                                                                |                  |               |
| Current Ratio (2) / (4)            |                                                                                                |                  |               |

Provide information on current or past litigation or arbitration over the last three (3) years as shown in the form below.

Litigation or arbitration in the last three (3) years: No: \_\_\_\_\_ Yes: \_\_\_\_\_ (See below)

Litigation and Arbitration During Last three (3) Years

Year

Matter in Dispute

Value of Award Against  
Contract in PAK Rupees

\_\_\_\_\_  
Authorized Signatures with Official  
Seal